# Long-run effects of subsidized small jobs on maternal labor market outcomes

Matthias Collischon Kamila Cygan-Rehm Regina T. Riphahn\*

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This paper investigates whether incentives generated by public policies contribute to motherhood penalties. Specifically, we study the effects of subsidized employment, the German Minijobs, which are frequently taken up by first-time mothers upon labor market return. Using a combination of propensity score matching and an event study applied to administrative data, we compare the long-run child penalties of mothers who started out in a Minijob employment versus unsubsidized employment after birth. We find adverse unintended consequences of the small jobs subsidy program for maternal earnings, which persist up to 10 years after first birth.

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\* Correspondence to: Economics Department Lange Gasse 20 90403 Nürnberg Germany

Fax: +49-(0)911-5302 178

Email: regina.riphahn@fau.de; kamila.cygan-rehm@lifbi.de; matthias.collischon2@iab.de

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#### 1. Introduction

Most developed countries experienced substantial gender convergence in the labor market throughout the past century (e.g., Goldin 2014, Olivetti and Petrongolo 2016). However, labor market outcomes of women still differ considerably from those of observationally equivalent men: women are less likely to participate in the labor force, work fewer hours, and earn lower wages. These differences often emerge with the onset of parenthood and persist beyond the working life into retirement when they convert into gender pension gaps. Recent contributions (e.g., Angelov et al. 2016, Bütikofer et al. 2018, Kleven et al. 2019a) point to the motherhood penalty as an increasingly important determinant of gender wage differences. Kleven et al. (2019b) argue that almost all of the remaining gender inequality can be attributed to parenthood. Most recent studies focus on Scandinavian countries with generous family policies and equal-opportunity legislations. However, research on other countries confirms that a long-run penalty for motherhood is a pervasive phenomenon (e.g., Kuziemko et al. 2018, Kleven et al. 2019a).

At the same time, there are large differences in the magnitude of remaining gender wage gaps and child penalties across countries (Olivetti and Petrongolo 2016). For example, using data from six countries (Austria, Denmark, Germany, Sweden, United Kingdom, and the United States), Kleven et al. (2019a) estimate long-run child penalties in maternal earnings of between 20 and 60 percent, where Scandinavian countries feature the lowest, and German-speaking countries the highest penalties.

The literature discusses various explanations for such patterns. Kleven et al. (2019a) consider the role of gender norms and show a striking correlation between a country-specific child penalty and conservative gender views. This descriptive evidence is in line with growing research emphasizing the importance of norms, attitudes, and culture in shaping gender gaps and motherhood penalties (see, e.g., Bertrand 2011, Boelmann et al. 2020). Other literature examined explanations such as differences in productivity, preferences, labor market discrimination on the one hand, and governmental policies including taxes, transfers, and family

policies such as parental leave and child care provisions (see, e.g., Olivetti and Petrongolo 2016 for a review) on the other hand. Several studies show that paid leave and public child care may generate short-run effects of children on maternal earnings and employment (e.g., Lalive and Zweimüller 2009, Rossin-Slater et al. 2013, Schönberg and Ludsteck 2014, Bauernschuster and Schlotter 2015, Dahl et al. 2016, Kleven et al. 2020); however, this literature usually also concludes that family policies have a limited impact on long-run outcomes. Similarly, direct consequences of giving birth and breastfeeding matter in the short run but cannot explain the persistent effects of children on maternal labor market outcomes (Kleven et al. 2021). Thus, the drivers of a long-run impact of children on observed gender inequalities in the labor market are still largely unclear.<sup>2</sup>

This paper makes three contributions. First, we add to the literature on the long-run impact of public policies on maternal labor market outcomes. In contrast to earlier studies investigating the role of family policies that affect mothers only in the first years following childbirth, we focus on potentially unintended effects of subsidies for small jobs that generate incentives to move down the job ladder after birth. This potentially affects maternal career prospects and wage growth in a longer run. Second, our analysis offers an evaluation of a large subsidy scheme along dimensions that have, so far, been ignored, i.e., its unintended impacts on mothers. Finally, we investigate the heterogeneity of the motherhood penalty along the dimension of maternal human capital. To our knowledge this aspect has been largely neglected in the prior literature.

Specifically, we investigate the impact of a large German program that subsidizes small jobs (Minijobs, *geringfügige Beschäftigung*). The program refers to employment relationships that yield less than a given amount of monthly earnings, currently 450 Euro (400 Euro in the

For prior discussions of the role of institutions see, e.g., Drange and Rege (2013) and Dustmann and Schönberg (2012).

Hotz et al. (2018) discuss the role of family-friendly workplaces and conclude that while these workplaces yield short-term benefits, they may hinder women's long-run careers.

period under study). Introduced decades ago, the original purpose of Minijobs was to reduce bureaucratic burdens and to facilitate flexible minor employment relationships. Very similar programs exist in Austria and Switzerland. Minijobs are exempt from social insurance contributions and income tax obligations for employees. Instead, employers pay a fixed share of Minijob earnings to contribute to social insurances and income tax revenues. From an individual perspective, a Minijob constitutes a payroll tax subsidy, which is especially appealing to mothers seeking a limited number of working hours per week after a birth. Compared to regular part-time employment, which is subject to social security contributions and income tax, a Minijob yields higher net earnings. This monetary gain can be amplified by the high marginal taxes for secondary earners in married couples. However, a vast majority of Minijobs are in low-skill domains, which in the long-run, may limit individual earnings potentials, prevent investments in human capital, and inhibit the accumulation of pension claims.

Given these features, we expect long-run negative effects of taking up Minijob employment after birth on maternal labor market outcomes. We carefully test this hypothesis using detailed administrative data on employment biographies from German social security records. These data allow us to study the labor market outcomes of mothers who gave birth between 1999 and 2006 for up to 10 years after birth.<sup>3</sup> We focus on West German mothers with a full-time job subject to social security contributions before their first birth (around 80 percent of the sample). To address potentially endogenous selection into a Minijob after birth, we apply propensity score matching which yields the causal effect under a conditional independence assumption (CIA). Specifically, we use a rich set of individual characteristics, including

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In this period, relatively modest child rearing benefits were provided to recent parents conditional on a means test. In an auxiliary analysis looking at medium-run outcomes of mothers who gave birth between 2007 and 2012 (see section 4.4), we find that the results in the first years (up to 5 years) after birth are very similar to those presented here for mothers who gave birth before 2007.

detailed pre-birth employment biographies and firm-level information to match our treatment group (Minijob) to several control groups (alternative employment statuses after birth). The richness of our main data, a complementary analysis that controls for partner characteristics, and additional evidence from survey data on household characteristics and preferences give us confidence that our approach accounts for a wide range of relevant unobservables. Nevertheless, establishing the conditional independence is a challenging endeavor in any setting. Therefore, we are careful in our causal interpretations. Unfortunately, there is no quasi-experimental variation that we could exploit for the question under study. We eventually compare the development of long-run labor market outcomes of the matched groups using an event-study approach. We show that they display identical developments prior to birth, which validates our identification strategy.

We confirm staggering and persistent effects of children on maternal labor market outcomes in Germany and show that they significantly differ by Minijob status. Specifically, mothers who take up a Minijob after birth have a nearly 10 percentage points lower probability of being regularly employed ten years after birth compared to mothers who directly return to regular employment after birth. In addition, returning to the labor market as a "Minijobber" increases the motherhood penalty in earnings persistently by at least 10 percentage points compared to returning to regular employment. Our robustness tests yield even larger treatment effects than our baseline estimates. We find that the accumulation of less valuable labor market experience (i.e., in unskilled tasks) and more frequent employer switches may be plausible, though not necessarily exclusive, mechanisms behind the long-lasting detrimental consequences of Minijobs. This unintended impact of the small jobs subsidy is of substantial policy relevance and has been disregarded so far. Our findings are consistent with the argument that incentives generated by public policies might contribute to the explanation of the long-run motherhood penalty if they affect new mothers permanently (Kleven et al. 2020), and especially if they affect the "experience capital" accumulated in work over time (Costa Dias et al. 2020).

We show that our results are highly robust to accounting for partner characteristics using auxiliary data on a subset of our main sample.

These findings are of broad interest because minor employment relationships with poor job characteristics similar to the German Minijobs exist in many advanced economies (see Adams and Prassl 2018, Table 1). Moreover, "atypical" contractual arrangements are particularly widespread among women.<sup>4</sup> Messenger and Wallot (2015) show that in several countries (Australia, Austria, Germany, Ireland, The Netherlands, UK), more than 10 percent of women in dependent employment actually work in such non-standard arrangements with low working hours and poor job characteristics. Thus, our results are relevant for various national labor market settings.

The paper proceeds as follows. We explain the relevant institutions in the next section. Section 3 describes our empirical approach and provides detail on our data. The results follow in section 4, and section 5 concludes.

## 2. Institutional Background

## 2.1 Minijobs

The Minijob program is one of the largest labor market programs in Germany. As of 2019, more than 7.5 million individuals, i.e., one-sixth of the labor force took advantage of this small jobs subsidy (BA 2020). Legally, individuals performing Minijobs are part-time employees. They benefit from sick pay, maternity leave benefits, employment protection, and are entitled to paid vacation just as regular employees. At the same time, they differ from regular employment in that they are exempt from otherwise mandatory contributions to social

<sup>&</sup>lt;sup>4</sup> Kalleberg et al. (2000), Kalleberg (2009), and Henly and Lambert (2014) investigate 'bad jobs' in the United States, Adams and Prassl (2018), McGovern et al. (2004), Koumenta and Williams (2019) study 'zero hours contracts' in the United Kingdom, Laß and Wooden (2020) discuss 'non-standard employment' in Australia, and OECD (2014) offers a broader international survey.

insurances and income taxes. Instead, employers pay a fixed share of a worker's gross earnings to social insurance and tax authorities; for employers, the Minijob employment is attractive due to the flexibility of small employment contracts. Currently, the Minijob subsidy is available if monthly earnings do not exceed 450 Euro. Labor earnings above that amount are fully taxable and subject to social insurance contributions by workers and employers (for details see e.g. Eichhorst et al. 2012, Berthold and Coban 2013).

Similar regulations existed since 1911 but over time, the rules were modified with varying objectives, e.g., to reduce the bureaucratic burden, to incentivize labor supply, to raise social insurance contributions, or to provide incentives for unsubsidized part-time employment (see, e.g., Collischon et al. 2020). In 1999, the earnings limit of Minijobs was fixed at 325 Euro and a limit of at most 15 working hours per week was set. A subsequent reform in 2003 aimed at reducing illicit employment and increasing employment opportunities for the unemployed; Minijobs were considered a stepping stone to the unsubsidized labor market.<sup>5</sup> The reform abolished the limit of 15 working hours per week and allowed to work on a Minijob in addition to an unsubsidized employment contract. Also, it raised the monthly earnings limit from 325 to 400 Euro and introduced so-called Midijobs for monthly earnings between 400 and 800 Euro. Midijob employees pay regular income taxes. Their social insurance contributions are subsidized and increase on a sliding scale. In 2013, the earnings limits for Minijobs and Midijobs were shifted to 450 and 850 Euro per month.

## 2.2 Income Tax System

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Research on the effects of Minijobs evaluated its role as a stepping stone from unemployment into regular employment with mixed results (see, e.g., Freier and Steiner 2008 or Caliendo et al. 2016 or for the case of Austria, Böheim and Weber 2011). This literature is dominated by studies on unemployed men. Some studies point to unintended substitution effects (e.g., Jacobi and Schaffner 2008, Collischon et al. 2020).

Germany uses a progressive income tax system that applies a tax splitting rule for married couples based on their joint income: if y<sub>M</sub> and y<sub>F</sub> are gross incomes of the two spouses and y<sub>C</sub> is the total income of the married couple, then the progressive tax function T(.) yields that  $2*T(0.5*y_C) \le T(y_M) + T(y_F)$ . Typically, this generates a tax benefit from marriage, which is largest for couples where one spouse earns the total income: if a second earner starts to earn a taxable income - e.g., above the Minijob earnings threshold - these earnings are taxed at the marginal tax rate of the first earner. This can generate large disincentives for labor supply as, e.g., between 1999 and 2006 - our analysis period - marginal tax rates could reach up to 45 percent. Figure A.1 in the appendix illustrates the relationship between gross and net earnings at the earnings threshold of Minijobs for three average tax rate scenarios. The figure shows that even with relatively low income tax rates, gross earnings from regular employment had to reach approximately 600 Euro in order to match similar net earnings via Minijob employment of 400 Euro. This indicates the disincentive of extending earnings beyond the Minijob threshold.<sup>6</sup> Gudgeon and Trenkle (2020) and Tazhitdinova (2020) illustrate that the notch in the earnings distribution causes substantial bunching at the Minijob earnings limit, particularly among females.

### 2.3 Family Benefits

German family policy offers different programs aiming at the wellbeing of parents and newborns: fully paid maternity leave is available from six weeks before to eight weeks after childbirth and mothers are prohibited to work during this period. Parents can take parental leave, which provides job protection for up to three years (cf. Dustmann and Schönberg 2012).

Also, parents are entitled to parental leave benefits. In the period prior to 2007, which we study here, "child-rearing benefits" (*Erziehungsgeld*) were provided. They were means-

In **Appendix B**, we test whether the motherhood penalty of Minijobbers varies depending on husband's earnings, which generate different tax burdens at the Minijob ceiling.

tested and paid a maximum of 300 Euro monthly for up to 24 months.<sup>7</sup> The means test related to family income: parents were eligible for full child-rearing benefits if their annual net income was below a specific threshold. For example, first-time parents received the maximum benefit of 300 Euro during months 1-6 after birth, if their annual income did not exceed 30,000 Euro. They received the full benefit in months 7-24 after birth if their annual income did not exceed 16,500 Euro.<sup>8</sup> In practice, often solely the father's income was relevant because earnings of the leave-taking parent, i.e., usually of the mother, were omitted in the means test as long as she did not work during leave-taking.<sup>9</sup> Generally, employment up to 30 hours per week was allowed during leave-taking but this labor income added to the means test save for Minijob earnings. For mothers who sought employment after birth, typically with a limited number of weekly hours, this Minijob exception provided an additional incentive to take up a Minijob instead of regular part-time employment.

## 2.4 Minijob take-up after birth

Figure 1 panel a shows that German mothers experience a sharp, immediate, and persistent increase in Minijob employment after the birth of their first child. While about 15 percent of first-time mothers take up a Minijob after birth, fathers remain essentially unaffected. There are several reasons for this pattern. First, given the still prevailing traditional gender roles within families, after birth, German mothers typically return to the labor market with only a limited number of weekly hours of work. Thus, compared to regular part-time employment, Minijobs, which are exempt from both social insurance contributions and income taxes, are

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Alternatively, families could choose payments of 450 Euros for up to 12 months.

The threshold differed for single parents, it varied depending on the parity of the child and also for benefits for months 1-6 vs. 7-24 after birth. Generally, the thresholds referred to annual joint family income measured in the calendar year before the childbirth for benefits in months 1–12 and measured in the year of the childbirth for benefits in months 13–24. If net income exceeded the threshold, payouts were reduced.

While the law equally treated both parents, in practice, the share of fathers utilizing paid parental leave was below 2.5 percent (Cygan-Rehm et al. 2018).

very attractive. Second, once having started a Minijob, the income tax system creates strong disincentives to extend labor supply, especially for married women. This might permanently deter the lower-earning spouse, typically the female, from moving on to regular employment, and lead to dead-end jobs in low-wage occupations, instead (e.g., Eichhorst et al. 2012). Indeed, the jump in maternal Minijob employment after birth (see panel a of **Figure 1**) coincides with persistent losses in women's post-birth earnings (see panel b of **Figure 1**) suggesting that the motherhood penalty might be (at least to some extent) connected to Minijobs. However, this descriptive evidence does not have a causal interpretation and so far, there is no research on the causal impact of Minijob employment on the labor market status after birth. This is the gap we address in this study.

### 3. Empirical Approach and Data

## 3.1 Empirical Approach

#### Propensity score matching

The key econometric challenge in analyzing the long-run consequences of a Minijob employment shortly after birth is that mothers who take up a Minijob might differ from mothers who decide not to do so. To deal with the potentially non-random self-selection into treatment, we apply a matching strategy, more specifically, radius-caliper matching with a caliper of 0.001. We focus on first time mothers who 6 months before birth were in regular full-time employment. We split this sample into subgroups depending on maternal employment status in month 13 after birth when we capture the first employment choice after birth. <sup>10</sup> In particular,

We chose month 13 after birth in order to ensure that the data are informative on the first employment choice after birth. In the first 12 months after birth, German mothers are typically on parental leave. However, it is still possible that pre-birth employment contracts run out or provide social security relevant payouts (e.g., bonuses or premiums at the end of calendar year) during parental leave; this would then erroneously appear like continued full-time employment in the data. In section 4.4, we offer robustness tests with respect to the choice of the cutoff of 13 months (versus, e.g., 12 or 14) after birth.

our main analysis compares mothers in subsidized Minijob employment (treatment group) and two alternative control groups: all regularly (full-time or part-time) employed mothers and those in low-paying regular employment (lowest earnings quartile in month 13). For completeness, in section 4.5 we also consider those without employment as a comparison group.

For the matching procedure, we use a rich set of maternal pre-birth characteristics such as age at birth (annual indicators), tenure, total employment experience, unemployment experience, Minijob experience (all measured in years<sup>11</sup>), education (5 indicators), establishment size (7 indicators), and federal state main effects and interacted with year of birth indicators all measured in the last employment spell before giving birth. Furthermore, we match on daily earnings (6, 12, 18 months prior to birth), employment status (indicator 6, 12, and 18 months prior to birth), and job complexity (6 months steps prior to birth in 4 categories). Additionally, we also match on 1-digit-occupation (Blossfeld) as well as 1-digit- industry classifications (NACE) in the last job prior to giving birth. To flexibly capture any time trends, we also include a full set of indicators for the interaction terms between the year of birth dummies and quarter of childbirth indicators and their main effects. Thereby, our matching procedure accounts for any differences due to seasonality.

Using this set of covariates, we match mothers in a Minijob in month 13 after birth (treatment group) to mothers who in month 13 after birth, are (i) regularly employed and (ii) regularly employed in low-paying jobs using separate matching procedures. In a complementary analysis based on linked social security records of married partners, we show that our results are virtually identical if we additionally account for an extensive set of partner characteristics (see discussion in section 4.4 below). Finally, using auxiliary survey data, we

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We consider mothers who are fulltime employed in the year prior to birth and with first births between 1999 and 2006. As the Minijob information is available in our data only since 1999, we can match on prior Minijob experience only for the later cohorts of mothers. For those giving birth in 1999 and 2000 prior Minijob employment cannot be fully observed.

also provide evidence on household characteristics and preferences, which further underpins the conditional independence assumption.

## Event study analysis

To determine the causal effect of Minijob employment after a first birth on subsequent maternal labor market outcomes, we adopt a quasi-experimental approach using an event study design similar to Kleven et al. (2019b) for the matched samples. Specifically, using a balanced panel, we study the development of maternal employment status and daily earnings 5 years before and 10 years after birth. The approach provides consistent estimates under the identifying assumption that the event, i.e., the first birth, is not determined by the outcome variables. Kleven et al. (2019b) provide various checks that support the plausibility of this assumption. In the fully dynamic specification, the outcomes Y of a mother i at event time t (measured relative to birth) and calendar time s are regressed on event-time and calendar-time fixed effects, which we measure in 6-month steps. The point estimates for the post-event periods flexibly capture the average treatment effect of the birth over time. This effect is assumed to be homogenous across observations (Borusyak and Jaravel 2018, Freyaldenhoven et al. 2019, Schmidheiny and Siegloch 2019,).

However, we are not only interested in the general pattern of post-birth developments in employment and earnings, which have been studied before (see e.g., Kleven et al. 2019a). Instead, we aim at identifying the consequences of Minijob employment after birth by comparing the long-run trajectories in maternal labor market outcomes for mothers who tookup a Minijob employment shortly after birth and those who did not. Specifically, for each subgroup (g), we estimate the following equation

$$Y_{ist}^g = \sum_{j \neq -1} \alpha_j^g \cdot \mathbf{I}[j = t] + \sum_{y} \gamma_y^g \cdot \mathbf{I}[y = s] + \sum_{k} \beta_k^g \cdot \mathbf{I}[k = age_{is}] + \varepsilon_{ist}^g$$

where event time runs in 26 steps from month 60 before to month 120 after a birth covering a span of 5 years before to 10 years post birth. Since we omit the event time dummy at t = -1, the

event time coefficients ( $\alpha_t$ ) measure the relative impact of the first birth on the outcome in period t relative to the outcome value in month 6 prior to birth. The group indicator g represents mothers who took up a Minijob, and the control groups of either mothers who are in regular employment or in low-pay regular employment in month 13 after birth. Data limitations do not allow us to reliably separate part-time vs. full-time employment after birth. Besides a full set of event-time and calendar-time indicators in 6-month steps, our regressions also include a full set of indicators for maternal age at time t. Thus, we control non-parametrically for underlying lifecycle patterns and time trends such as wage inflation and business cycles. We use estimation weights to account for the repeated use of control group observations based on the matching algorithm.

To depict the estimation results, we follow the literature (see Kleven et al. 2019b) and calculate the relative motherhood penalty at every event time (t) separately for each group (g). This penalty is defined as the ratio of the estimated coefficient  $\alpha_t$  over the predicted outcome at time t when omitting the contribution of the event indicator.<sup>12</sup> It provides the relative difference in the outcome at time t versus the value observed in month 6 prior to birth as a percentage of the counterfactual outcome absent children.

#### 3.2 Data

We use administrative data from the Sample of Integrated Labour Market Biographies (SIAB) (Antoni et al., 2019).<sup>13</sup> The data offer a 2 percent random sample of all individuals

The value in the denominator is calculated by first predicting the outcome for each panel observation, than deducting the coefficient  $\alpha_t$  and, finally, averaging across the observations in the relevant group and event time cell.

Specifically, we use the weakly anonymous version of the SIAB 1975-2017 and accessed the data via a Scientific Use File at the Research Data Centre (FDZ) of the German Federal Employment Agency (BA) at the Institute for Employment Research (IAB) in Nuremberg and via remote data access at the FDZ. DOI: 10.5164/IAB.FDZD.1902.en.v1

registered at least once due to employment, unemployment, or take-up of other public transfers (i.e., welfare benefits) by the social security system between 1975 and 2017.

As our data report Minijob employment only since 1999, we consider West German mothers who gave birth between 1999 and 2006. <sup>14</sup> Unfortunately, German law prohibits combining the data with birth certificates. However, it is possible to identify first-time mothers based on the method of Müller and Strauch (2017) that uses employer-provided information on the starting day of the obligatory maternity leave (see section 2.3). Given that there are no household identifiers in SIAB and maternity leave is provided only to mothers, it is not possible to reliably identify fathers in the data and we focus on mothers. <sup>15</sup> Specifically, we focus on mothers with a strong labor market attachment before giving birth, i.e., those who were employed in regular full-time employment 6 months prior to birth. In case of multiple job holding at a particular time, we focus on the main employment which is determined by the highest earnings. Finally, we exclude first time mothers below age 20 given that their labor market biographies typically do not provide sufficient information to allow for reliable matching. <sup>16</sup>

We are interested in the causal effect of taking up a Minijob after the first birth on subsequent maternal employment and earnings. To capture the initial post-birth employment choices, we use maternal employment at month 13 after birth to define the treatment.

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These sample restrictions allow us to observe labor market outcomes of all mothers over a 10-year period after birth. We exclude East German states, which until 1990 formed the German Democratic Republic, because during our period of study, East and West Germany differed in various dimensions including female labor market participation, fertility patterns, and social norms. Many of those differences still persist (see, e.g., Bauernschuster et al. 2012, Boelmann et al. 2020).

However, prior literature convincingly shows that paternal labor market outcomes remain unaffected by a childbirth, which holds in various countries and settings (Kleven at al. 2019a, 2019b, 2020, 2021).

Our results are robust to including teenage mothers, which is not surprising because teenage motherhood is generally rare in West Germany (Cygan-Rehm and Riphahn 2014).

Traditionally, German mothers take relatively long employment interruptions after birth and tend to return to the labor market when the child turns one, two, or three years old.<sup>17</sup>

Our sample contains 21,630 first-time mothers who gave birth between 1999 and 2006. For them, we generate a balanced panel that covers 60 months (5 years) before and 120 months (10 years) after birth. As we use six-month observation intervals, this 16-year panel yields 32 observations per woman and a total sample size of 670,530 observations. Figure 2 depicts the overall development of our samples' labor force status over time. Because maternity leave is mandatory for at least 8 weeks after giving birth, all mothers interrupt active work during this period by definition. In the first two years after birth up to 18 percent of previously full-time employed mothers take up Minijob employment and the share remains at 14 percent in the long run. In contrast, in the third year after birth, about 25 percent all mothers have returned to regular employment and this share increases to 59 percent 10 years after the first birth.

Our treatment group consists of mothers who were in a Minijob as their main employment in month 13 after birth (N=3,234 or 15 percent of all mothers). Our control group contains mothers who were in regular (part-time or full-time) employment (N=4,618 or 21 percent). The remaining 64 percent of mothers (N=13,778) did not work at all 13 months after birth. Interestingly, among all mothers who are employed at month 13 after their first birth, 41 percent hold a Minijob which underlines the relevance of this labor market institution. As an additional control group, we consider a subgroup of regular employees who are in the lowest earnings quartile 13 months after birth (N=1,151 or 5.3 percent of all mothers). We consider

Bergemann and Riphahn (2021) show that before 2006, the hazard of returning to the labor force after birth was particularly pronounced in months 12, 24, and 36 after birth.

Given that regular and Minijob employment is registered in our data, we assume nonemployment if there is no register entry for a given woman at a particular time. This introduces a measurement error if individuals became civil servants or self-employed, which is not recorded by the social security system. We checked the probability of such events using survey data from the German Socioeconomic Panel Study (SOEP) and found that among mothers who were full-time employed prior to first birth, no more than 3.5 percent shifted into either civil service or self-employment by year 10 after birth. Thus, the measurement error is relatively small and should not affect our results in important ways.

this group to be the most comparable to the Minijob employees because they typically work a limited number of hours per week or at moderate earnings. Mothers who temporarily worked on a Minijob before month 13 but stopped before month 13 and mothers who initiate a Minijob after month 13 are both in the control group.

Given that we do not observe fathers, we do not impose any restrictions on the relationship status of the parents. However, during the period of our analysis about 80 percent of all births in West Germany occurred to married mothers (DESTATIS 2020) although the share may be slightly lower for first births. In a robustness test, we take advantage of recent attempts to match married couples in the German social security records (see Bächmann et al. 2021) and demonstrate that our results remain virtually identical when we additionally account for a father's characteristics.

We focus on two main maternal labor market outcomes: the propensity to be employed in regular (i.e., non-subsidized) employment and gross daily earnings.<sup>19</sup> Following Kleven et al. (2019b), we keep observations with zero earnings for those who are not in employment. In parallel analyses, we drop these observations. Unfortunately, there is no information on working hours, so that we cannot study hourly wages and instead focus on daily earnings, i.e., the total amount paid over the duration of an employment contract divided by the number of calendar days covered by the contract.

**Figure 3** describes the development of the outcomes for the full sample. The top left panel shows that the share of regularly employed mothers increases in the pre-birth period and (by definition) reaches 100 percent in month 6 prior to birth.<sup>20</sup> The share drops to about zero immediately after birth and then slowly returns to about 40 percent in year 10 after the birth, a

Our data do not provide net earnings which would vary depending on married couples' income tax choices. Nevertheless, in the long run, gross earnings are a more relevant income measure because they determine the eventual retirement benefits.

Prior to month 6 before birth, some women were not (yet) in fulltime employment, which is why the share increases over time.

decline by 60 percent relative to the pre-birth situation. In the top right panel, we add Minijob employment to look at the changes in overall participation rates. Now the return path to the labor force after birth is somewhat steeper and reaches employment rates of about 60 percent (or minus 40 percent) 10 years after birth. The bottom left panel describes the development of nominal average daily earnings when non-employed mothers contribute a value of zero. We see that the long-run decline in earnings exceeds the long-run drop in employment. The long-run penalty of about 60 percent matches the survey-based evidence presented by Kleven et al. (2019b). The bottom right panel depicts the development of earnings when only positive earnings of employed mothers are considered. Here, the drop after birth is not as vast and the long-run penalty is slightly lower than on the left hand side, reaching about - 54 percent in the long run.

Table 1 describes the relevant subsamples and the matching quality. Overall, the treatment group of mothers who took up Minijobs after birth was on average younger at birth, had lower pre-birth earnings, longer tenure with their employer, and less pre-birth unemployment experience compared to the control groups. Mothers with Minijobs were also more likely to have vocational training, less likely to have higher education, and worked in smaller establishments pre-birth than the control groups. While we find significant differences in these characteristics in the raw data, the significant differences disappear after we apply the propensity score matching. In section 4.4, we draw on auxiliary survey data to show that we also do not find differences in other dimensions such as household composition or individual attitudes, which we cannot observe in social security records. In each of the comparison groups, our matching procedure finds appropriate matching partners for nearly all treatment observations. Figures A.2-A.3 in the appendix depict the distribution of propensity scores and show that common support is not a concern.

#### 4. Results

#### 4.1 Baseline results

Our main analysis compares mothers who start out in Minijobs to mothers in regular employment. Panel A of **Table 2** shows our main results for the estimated effects on the probability of being in regular employment and on daily earnings 2, 5, and 10 years after birth relative to the situation 6 months prior to birth. Specifically, the first two rows show the estimated coefficients on the relevant event time dummies and the corresponding standard errors. The results imply that for mothers who returned to regular employment after birth, the probability of being in regular employment 10 years after birth decreases by 43.2 percent compared to 6 month before birth. The corresponding decrease for Minijobbers is by 51.3 percent, so that the difference between the two groups after 10 years is 8.2 percentage points, which is substantial and statistically significant. This absolute difference implies that after 10 years, Minijobbers experience nearly 20 percent larger decreases in the probability to be regularly employed than the comparison group. The magnitudes of the absolute and relative differences in earnings losses 10 years after birth are similar (see next rows of panel A).

To shed more light on the dynamics over the entire 10-year period, we use a graphical representation of the estimation results. In particular, we plot the change in outcomes over time compared to the situation 6 months prior to birth as a percentage of the counterfactual outcome without a birth. **Figure 4.1** graphically presents our baseline results for the treatment group of mothers who picked up a Minijob after birth in comparison to those matched observations who returned to regular employment after birth. For all outcomes, we observe identical developments for the treatment and the control group until childbirth and sharp differences post-birth. For example, in the top left panel, we see that mothers in Minijobs have a significantly and substantially reduced propensity to return to regular employment for many years after birth but they seem to catch up in the long run. Specifically, 9 to 10 years after birth, their regular employment probability is still below that of mothers who returned to regular employment after birth by nearly 10 percentage points but this difference is statistically not significant. When we

add Minijobs to look at 'any employment' (see top right panel), the differences between the two groups disappear. This is an important finding because it suggests that our results are not driven by differences in labor force participation at the extensive margin. Instead, our results imply that for a long time, mothers starting out with a Minijob after birth have a substantially reduced probability of returning to regular employment ('Minijob trap').

Not surprisingly, this disadvantage extends to earnings: the bottom left panel depicts the motherhood penalty in daily earnings when we consider non-employed mothers with a value of zero earnings. The bottom right panel exclusively considers the earnings of employed mothers. The motherhood earnings penalty is rampant for all mothers: they never catch back up to their pre-birth earnings. Additionally, we find a substantial and durable disadvantage for the treatment group of mothers in Minijobs relative to those taking up regular employment after birth: even 10 years after birth, the difference in child penalties between the groups reaches 10 percentage points, which (although not clearly visible in the figure) is statistically significant.

In **Figure 4.2**, we compare the outcomes of mothers who took up a Minijob after birth to those of mothers who returned to regular employment, instead, but with earnings in the bottom quartile of the earnings distribution in month 13 after birth. These are either full-time jobs with low daily earnings or part-time employments. The results are similar to those in **Figure 4.1**: mothers starting out in low-paid regular employment after birth have a significantly higher propensity of regular employment even 8 years after birth (see top left panel) than those taking up Minijob employment early on. However, the differences decline over time and by year 10 are no longer statistically significant. In the first six years after birth, there is also a significant gap in child penalties in earnings (see bottom row), which nevertheless in the longer run remains at approximately 6-7 percentage points.

To show how these earnings losses accumulate over time, **Figure 5** describes the development of cumulative earnings over ten years after the first birth net of age and year effects. The left panel implies that by year 10, mothers who started out with a Minijob after

birth, accumulate not even one-half of the total labor income of mothers who returned to regular employment after birth. This long-run difference is smaller but still substantial in the right panel, which considers mothers who started out with a low-paid regular job after birth as a comparison group. Over time these differences translate into considerable pension gaps. Overall, we find that taking up a Minijob employment after birth causes long-run disadvantages in earnings and pension claims. This holds even when we compare mothers who take up Minijobs to those in the bottom quartile of the earnings distribution in month 13 after birth.

#### 4.2 Transmission mechanisms

Several mechanisms may explain the substantially larger and persistent losses in earnings for mothers taking up Minijob employment after birth compared to mothers who return to regular (even if low-paid) employment instead. For example, given that firms typically use Minijobs for low-skill tasks, Minijobbers accumulate a qualitatively different work experience over time. Generally, the work experience accumulated over the life cycle might play an important role in explaining maternal earnings losses after first birth (Costa Dias et al. 2020). We illustrate this in **Figures 6.1** and **6.2** using an event study approach similar to our main analysis. Here, the outcome variables represent the labor market experience in jobs with different types of complexity. Our data report occupation-specific job complexity in four categories: unskilled (level 1), skilled (level 2), complex (level 3), and highly complex (level 4). The vast majority of jobs (about 80 percent) falls into the skilled (level 2) category. To ease interpretation, we focus on labor market experience in unskilled and complex (combined levels 3 and 4) jobs.

Both panels of **Figure 6.1** show that mothers who start out in a Minijob after birth experience significantly more accelerated growth in unskilled labor market experience after birth compared to the control groups.<sup>21</sup> This disadvantage emerges shortly after birth and

Given the low incidence of unskilled jobs in our data, in **Figure 6.1** we extend the earnings threshold for the definition of low-paid regular employment from the bottom quartile

increases over time. **Figure 6.2** shows the reverse pattern for labor market experience in complex jobs. Note that the accumulation of complex job experience appears to cease after birth for all mothers. However, this problem is exacerbated by taking up a Minijob after birth. Although statistically insignificant, the gap between Minijobbers and control groups is large in magnitude and widens over time. If experience in more complex jobs yields higher earnings, the pattern can explain the long run earnings disadvantages of Minijobbers. Importantly, we showed in section 4.1 that these results are not driven by labor force participation differences between the treatment and the control groups.

Another potential explanation for the substantially larger long-run earnings penalty for Minijobbers might be connected to differences in the accumulation of firm-specific human capital. This may follow if mothers who take up a Minijob after birth are more likely to change employers than mothers who start out in regular employment post-birth; the latter may be more likely return to their previous employers. In this situation, we expect to observe more volatile employment biographies and more frequent job switches for the Minijobbers. We investigate this issue in **Figures 7.1** and **7.2** again using event study designs.

The outcome in **Figure 7.1** is the probability of having a different employer than the one a mother had six months prior to birth, which we determine using unique establishment identifiers. In this analysis, we exclude mothers who are not employed because they do not have an establishment ID. Both panels confirm that Minijobbers are more likely to leave their prebirth employer shortly after birth compared to mothers who start out in regular (even if low-paid) employment after birth. However, to some extent, the control groups catch up over time as they also start to leave their pre-birth employers after birth, though somewhat later than the

to 40<sup>th</sup> earnings percentile. Here, using the first-quartile threshold (as in the other figures) leads to implausible and outlying relative effects in the right panel of **Figure 6.1**. For comparability, we also use the 40<sup>th</sup> percentile when defining low-paid employment in **Figure 6.2** on experience in complex jobs. Nevertheless, **Figure 6.2** looks nearly identical if we use the 25<sup>th</sup> percentile, which makes us confident that the sensitivity of the results for unskilled jobs (**Figure 6.1**) is

Minijobbers. Consequently, the difference between the treatment and the control groups declines over time. While the gap persists in the long run, it is statistically no longer significant. We extend this analysis to subsequent employer switches in **Figure 7.2** where the outcome variable is the cumulative number of main employers starting 5 years before birth. Generally, we observe a larger number of employers for the Minijobbers. Although the differences are statistically significant only in the first four years after birth, the gap seems to increase in magnitude over time.

Overall, entering a Minijob employment shortly after birth is closely associated with a long-run disadvantage in the accumulation of qualitatively valuable labor market experience. Minijobbers also experience more volatile employment biographies after birth due to the relatively higher mobility across employers compared to mothers returning to regular employment after birth. These are likely determinants of Minijobbers' larger long-run labor market penalties after childbirth.<sup>22</sup>

## 4.3 Heterogeneity by prior earnings

Next, we investigate whether the effect of Minijob employment after birth varies by pre-birth earnings reflecting differences in maternal human capital. We group all mothers in three terciles based on their position in the pre-birth earnings distribution. We expect that women with higher human capital suffer higher opportunity costs of not working in a regular job and therefore return to regular employment faster. We also expect that the relative decline in earnings is larger at the upper end of the earnings distribution because human capital depreciation may not be relevant for unskilled employment in the bottom tercile. With respect to the effects of taking up a Minijob instead of regular employment, we expect that Minijobs generate greater earnings

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In addition, Minijob subsidies can generate labor market traps for mothers facing high income tax rates upon exceeding the Minijob earnings ceiling. In **Appendix B**, we take advantage of additional data (described in detail in section 4.4) to test for responses based on an interaction between the income tax regime and the Minijob subsidy.

losses for previous high earners. However, that group may then leave Minijobs faster in order to return to regular employment than women with low human capital and low earnings before birth.

**Figure 8.1** and **8.2** depict the regular employment and earnings outcomes for mothers in Minijobs versus regular employment by pre-birth earnings tercile. **Figure 8.1** indeed shows that those with previously higher earnings are most likely to return to regular employment. At the same time **Figure 8.2** shows that the relative motherhood earnings penalty when regularly employed is highest for those with the highest pre-birth earnings which confirms findings for the United States (England et al. 2016).<sup>23</sup> While the magnitude of the motherhood penalties differs across the pre-birth earnings distribution, there are no clear patterns with respect to the difference between Minijob and regular employments.

#### 4.4 Robustness checks

To investigate the sensitivity of our estimates, we return to **Table 2** showing the estimated coefficients of the event time dummies for mothers taking up regular employment vs. those in Minijobs. Panel A presents the baseline estimation results as used for the calculation of the relative child penalties depicted in **Figure 4.1**.

We estimated the baseline equation as specified in section 3.1 separately for treatment and control groups. However, as we use child age and birth year for matching, these variables are not strictly necessary as controls in the regressions. In a first robustness test, we omit these controls. The results yield much larger differences in the motherhood penalties for the treatment and control groups (see panel B in **Table 2**): in year 10 after birth, the propensity to be regularly employed differs significantly by 30 percent and the earnings penalty of Minijobbers exceeds

Appendix **Figure A.4** shows the tercile-specific results when the outcome measure considers zero-valued earnings.

the earnings penalty of the regular employed by more than 70 percent. Possibly, our baseline regression model is too conservative if age and year effects respond to the treatment.

Panel C shows the results after using the nearest neighbor instead of radius caliper matching. The estimates are similar to those in panel A except for larger effects after 10 years.<sup>24</sup> In panel D, we aim to reduce the impact of extreme outliers in our matching procedure by dropping 5 percent of the matched control observations at the tails of the propensity score distributions. Again, the estimated penalties are somewhat larger 10 years after birth. In panel E, we match mothers in Minijobs to mothers in regular employment both measured 18 months after birth instead of defining the treatment in month 13 after birth. The effects are also stronger after this change. Next, we inspect whether our results are driven by potential differences in subsequent childbearing. In panel F, we present the estimates after omitting the observations for mothers after their second birth. The resulting relative disadvantages of Minijob vs. regular employment are now again larger than in our baseline sample. However, we observe additional births only for mothers who remain subject to social security within employment, i.e., with a strong attachment to the labor market. This is why the results need to be interpreted with caution.<sup>25</sup> In panel G, we consider a more recent sample of mothers who gave birth after the paid parental leave reform in 2007. Due to the time window of the data, we can only evaluate their motherhood penalties in the first 5 years after birth. However, the patterns of significantly larger employment and earnings penalties with Minijob vs. regular employment are confirmed in this sample as well. In sum, the results from alternative matching procedures and sample restrictions strongly support our main conclusions.

The Minijob penalties are identical because mainly the matched control observations change (mothers in regular employment) whereas the group of treated observations (Minijobbers) remains unchanged.

For the same reason, we cannot reliably use subsequent fertility as an additional outcome; instead, we show additional evidence on this issue based on survey data in **Figure A.5** (panel H).

A remaining issue is that the administrative data we use for our estimations do not provide any information on household composition or individual attitudes. Thus, our results would be potentially biased if the treatment and control groups differed in these dimensions. We use two strategies to evaluate the relevance of this issue. First, we study a similarly defined sample of first-time mothers in survey data from the German Socioeconomic Panel (SOEP). The sample sizes are much smaller, which is an important disadvantage compared to our primary data source. Nevertheless, the SOEP includes relevant information on a woman's household composition and wealth, her attitudes with respect to occupational success, family and children, overall life satisfaction, and the number of subsequent children. Thus, the SOEP allows us to investigate whether mothers who take up a Minijob shortly after birth differ in these characteristics from other mothers. Reassuringly, Figure A.5 shows that this is not the case.<sup>26</sup> Neither the probability of single motherhood nor the household income and wealth, or maternal attitudes differ across the groups. At the time of birth mothers with and without subsequent Minijob employment do not differ in their evaluation of occupational success, Importantly, also subsequent fertility is almost identical for both groups until the first child reaches the age of 6 and differs only slightly by year 10 after the first birth, which might reflect an endogenous effect of the Minijob employment itself.

Second, to incorporate partner's characteristic in our estimations, we take advantage of a recently developed strategy. It approximately identifies married couples in the social security records after 2001 based on shared addresses and last names and conditional on a maximum age difference of 15 years (for details see Bächmann et al. 2021). Due to data protection, we cannot apply this procedure to our data and thus had to obtain an alternative dataset comprising identified couples instead. We apply similar sample restrictions as in our main analysis but by

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Given the small sample size, we use an unbalanced panel for **Figure A.5** and compare Minijobbers to all other mothers. The outcomes reflect information at the time of the annual survey responses, which varies in its distance to birth. The patterns are less smooth but qualitatively similar when we use a reduced sample after balancing the panel.

construction, this alternative sample differs in some dimensions from our main data. Specifically, it excludes births before 2001 and does not consider mothers who live as single parents, are not married, do not share the spouses' surname, or have a large age difference relative to their spouse. Panel G in **Table 2** shows the results when we repeat our analyses using the sample of couples, which allows us to additionally match on partner characteristics.<sup>27</sup> Despite some differences in the sample composition, the estimates confirm our baseline effects and yield even larger Minijob penalties after ten years. More importantly, using the sample of couples, we also carefully investigate whether the estimation results differ with and without controls for partner characteristics in the matching procedure. **Figure A.6** in the appendix shows that the additional controls do not affect the results. Across all outcomes, the development of Minijob penalties is virtually identical for the two procedures. Therefore, we are confident that the lack of controls for household background in our main analysis does not harm our main results.<sup>28</sup>

Overall, these auxiliary analyses support the causal interpretation of our main estimates. It is also worth noting that all performed robustness tests suggest that our baseline approach yields very conservative results. For example, when looking at the absolute differences in the earnings penalties between Minijobbers and regular employees 10 years after birth, our main results in panel A imply a 10 percentage point difference. In comparison, in all presented sensitivity tests, this gap increases, mostly to 13-16 percentage points. Similarly, in panel A, the relative difference after 10 years suggests that the earnings penalty for the Minijobbers is 21 percent higher compared to the penalty of regular employees. In comparison, most tests yield

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We consider indicators of the spouses' year of birth, education, earnings and employment status, tenure, and labor force experience 6 months prior to birth in the matching.

This is consistent with recent results on maternal job search after birth based on Austrian administrative data, which suggest that husbands do not play an important role in maternal labor market choices (Lafférs and Schmidpeter 2021).

differences of 27-35 percent, instead. We observe similar patterns for the employment penalty. Overall, we find larger treatment effects in our robustness tests than in our baseline estimation.

# 4.5 Comparing mothers in Minijob employment to those not employed

So far, we considered (low-paid) regular employment as the relevant alternative to a Minijob employment after birth. Nevertheless, the vast majority of mothers in our data are neither in regular nor in Minijob employment at month 13 after their first birth. Thus, in this section, we complete the picture by extending the main analysis to the matched sample of mothers who start out in a Minijob after birth and those who remain non-employed.

Figure A.7 in the Appendix depicts the baseline results for this control group.<sup>29</sup> We find that over time, Minijob employees are statistically but not economically significantly more likely to subsequently take up regular employment than mothers who are not employed in month 13 after birth (top panels). We also do not observe large long-run differences in earnings (bottom panels) even though the difference is statistically significant. Thus, while the comparison group of initially non-employed mothers, on average, stay out the labor force for longer than Minijobbers, they do not suffer significantly larger earnings losses.

In sum, compared to the large group of mothers who do not return to employment by month 13 after birth, Minijobbers do not enjoy advantages in earnings and regular employment. Therefore, Minijobs do not seem to be a stepping stone to employment for recent mothers who would otherwise remain out of the labor force.

#### 5. Conclusions

The literature documents significant and persistent motherhood penalties, which are particularly large for German mothers (e.g., Kleven et al. 2019a). In this study, we investigate the role of

Figure A.8 shows the distribution of the corresponding propensity scores.

incentives generated by public policy instruments as potential drivers of the motherhood effect for female labor market outcomes. In particular, we focus on a large labor market program, the German Minijobs, which refers to subsidized employment relationships where workers earn up to a monthly earnings threshold (400 Euro in the period under study). The small job subsidy amounts to between 20 and 40 percent of gross earnings, depending on the individual income tax situation. This makes a Minijob more attractive than regular part-time employment over a wide range of gross earnings beyond the Minijob threshold. Although intended as a stepping-stone to regular employment for the unemployed, Minijobs might trap some individuals in unskilled jobs with low earnings (e.g., Blömer and Peichl 2020). This applies especially to mothers who typically reduce their working hours after birth. Surprisingly, so far, there is no research on the unintended and potentially adverse effects of Minijobs for the development of maternal labor market outcomes after birth.

This study uses detailed administrative data on employment biographies to compare the long-run labor market outcomes for mothers who take up Minijob employment after first birth versus those who do not. To address the possibility of endogenous selection into Minijobs after birth, we apply propensity score matching based on a rich set of pre-birth characteristics. Using the matched samples, we then follow the different groups of mothers up to 10 years after birth within an event time study to test whether Minijobs contribute to the long-run motherhood penalties in Germany.

Generally, we confirm the vast child penalties in Germany with maternal post-birth earnings declining by about 60 percent in the long run. This loss is partly due to a persistent 40 percent drop in labor force participation. However, even if within the group of mothers who return to the labor market shortly after birth, the long-run penalty is somewhat lower, we find significant differences by initial job type. Specifically, when we compare the penalties of mothers who start out in a subsidized Minijob employment to observationally identical mothers who return to regular unsubsidized employment after a birth, we find that for many years,

Minijobbers suffer much larger motherhood penalties. This applies to both the propensity of regular employment and earnings, and is robust to accounting for partner characteristics.

Among mothers who initially take up a Minijob after birth, the long-run earnings penalty after 10 years is 60 percent relative to pre-birth earnings. For those starting out in regular employment it reaches 50 percent. This absolute difference of 10 percentage points is statistically and economically significant, and implies that Minijobbers experience long-run earnings penalties which are 21 percent larger than for the comparison group. This is a rather conservative estimate as a wide range of robustness tests suggests even larger treatment effect. In the long-run, mothers who started out with a Minijob after birth, accumulate only one-half of the labor income of mothers who returned to regular employment after birth. This has considerable implications for maternal pension claims. In line with our results, Germany displays one of the highest gender pension gaps internationally (OECD 2021).

When investigating the potential mechanisms behind the negative consequences of Minijobs, we find that the lower earnings and employment opportunities are potentially due to worse job characteristics and losses in firm-specific human capital. Specifically, mothers taking up a Minijob after birth are more likely to accumulate additional labor market experience in unskilled jobs and are less likely to gain experience in complex jobs compared to those who return to regular employment after birth. Minijobbers also more frequently switch employers, which yields more volatile employment biographies.

Additionally, we compare mothers who start out in small job employment to those who are initially non-employed after birth. In principle, small jobs subsidies might aid maternal return to the labor market after birth. However, we find that Minijob employment does not serve as a stepping stone to the regular labor market for recent mothers. The small jobs subsidy fails as a bridge to the labor market and in addition, causes unintended welfare losses for the affected mothers and for society at large. Even if mothers who initially limit their labor supply after birth

optimize their short-run employment choices, our results suggest that they may suffer long-term career disadvantages and, consequently, reduced pension benefits.

Overall, our results indicate adverse unintended labor market effects of a small job subsidy program for mothers. The Minijob program seems to fail not only as a stepping stone into regular employment it also harms maternal labor market outcomes, increases the aggregate child penalty, and impedes the availability and development of a qualified workforce. Similar programs supporting small jobs exist in numerous countries. It is important to understand and acknowledge that subsidizing small jobs might contributes to motherhood penalties and inhibits gender convergence in the labor market.

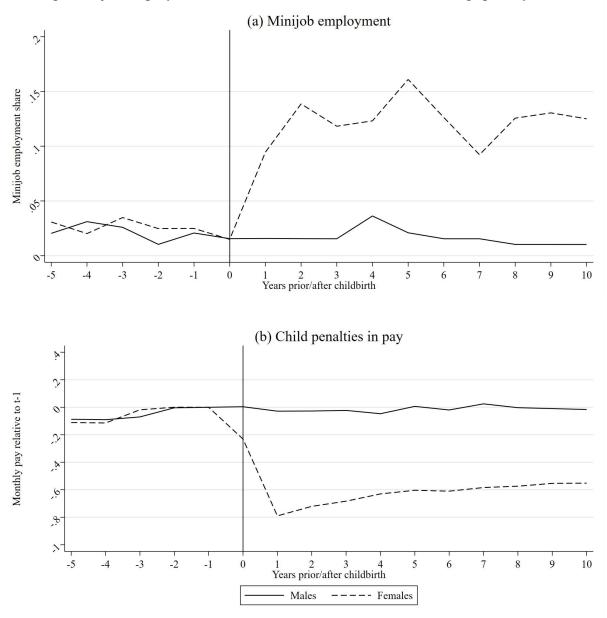
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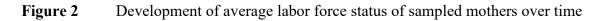
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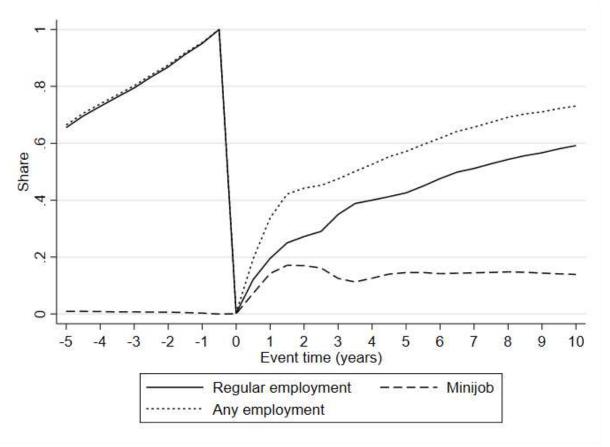
Figure 1 Average Minijob employment around birth and the motherhood earnings penalty



**Note:** The Minijob employment share in panel (a) describes the share of Minijob employees among all mothers and fathers. Panel (b) shows the estimated child penalties using the methodology by Kleven et al. (2019b). Thus, it replicates the results for Germany presented in Figure 3 in Kleven et al. (2019a) using a slightly different sample.

**Source:** SOEP (1984-2018, v35, DOI: 10.5684/soep-core.v35i). The sample contains first-time parents of children born between January 1999 and December of 2006 where the parents are observed every year between 5 years before having their first child and 10 years thereafter. Only individuals in West Germany are considered.

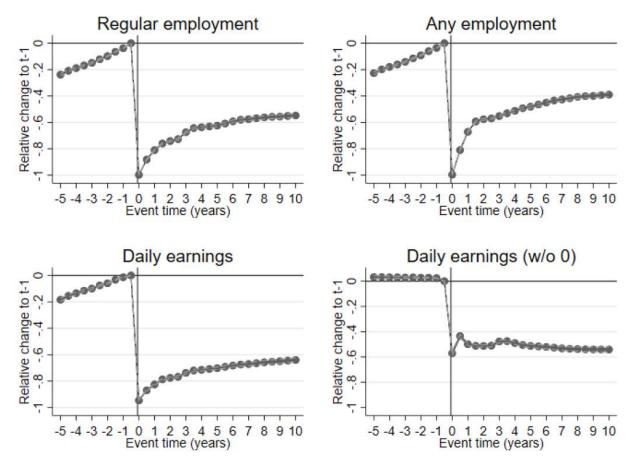




**Note:** The x-axis shows the time relative to the event of first childbirth (indexed to 0). Regular employment refers to full-time and part-time jobs subject to social security contributions and income tax. Minijobs are exempt from these, otherwise mandatory, contributions. Any employment provides the sum of regular employment and Minijobs.

Source: SIAB (1999-2017) and own calculations.

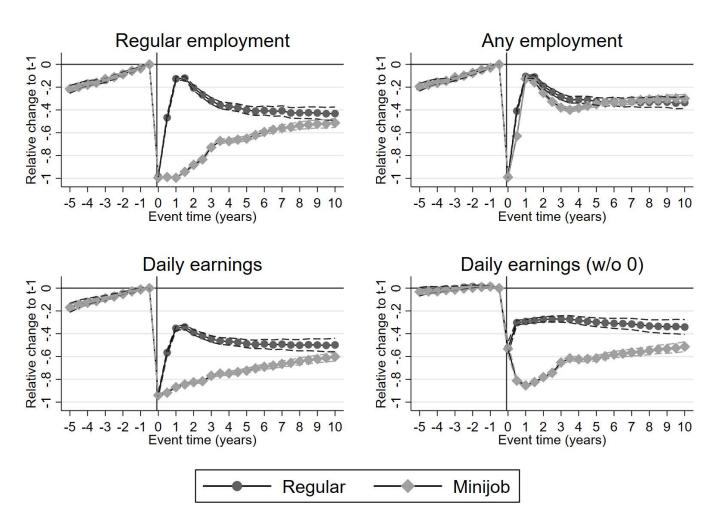
Figure 3 Development of outcome measures for the full sample



**Note:** The x-axis shows the time relative to the event of first childbirth (indexed to 0). The dots depict the employment status and pay at child's age t relative to the respective outcome 6 months prior to birth and net of age and year-specific effects. The shaded areas represent 95 percent confidence intervals, which turn out to be rather narrow. The estimation samples cover the period from 60 months prior to 120 months post birth.

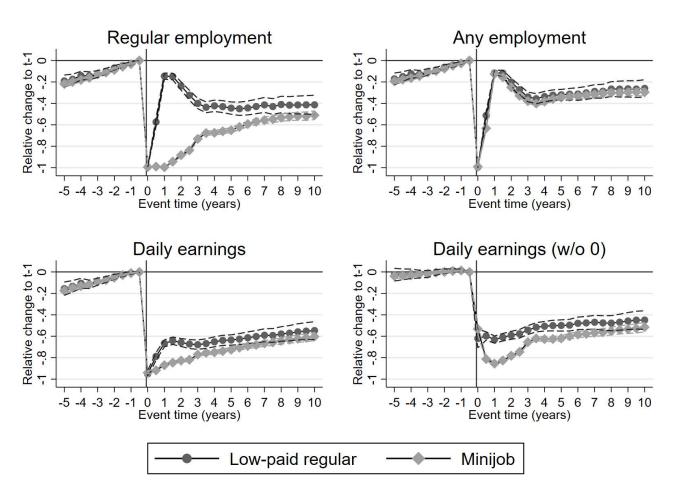
**Source:** SIAB (1999-2017) and own calculations.

**Figure 4.1** Motherhood penalties for mothers starting out in Minijob (treatment) versus in regular employment after birth (control) for four outcomes



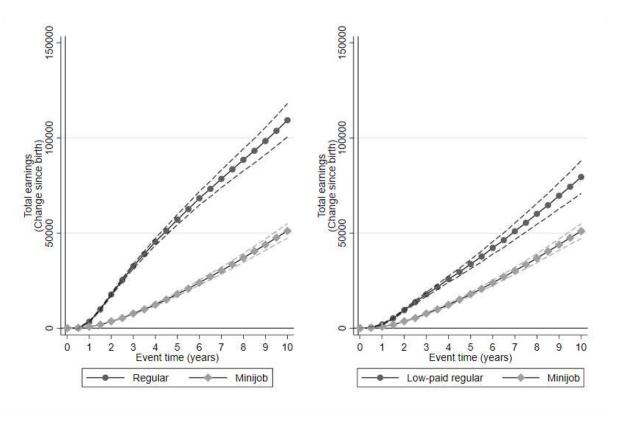
**Note:** The x-axis is indexed to 0 in the month of birth. The figures show the employment status and pay at child's age t relative to the respective outcome 6 months prior to birth. The estimation samples are a result of a matching of the treatment group (Minijob) to the control group of regularly employed mothers. The figures show 95 percent confidence intervals and cover the period from 60 months prior to 120 months post birth.

Figure 4.2 Motherhood penalties for mothers starting out in Minijob (treatment) versus low-paid regular employment after birth (control) for four outcomes



**Note:** The x-axis is indexed to 0 in the month of birth. The figures show the employment status and pay at child's age t relative to the respective outcome 6 months prior to birth. The estimation samples are a result of a matching of the treatment group (Minijob) to the control group of low-paid regularly employed mothers (bottom earnings quartile). The figures show 95 percent confidence intervals and cover the period from 60 months prior to 120 months post birth. **Source:** SIAB (1999-2017) and own calculations.

Figure 5 Post-birth cumulative earnings for mothers starting out in Minijob versus regular employment (left panel) and versus low-paid regular employment (right panel) after birth



**Note:** The x-axis is indexed to 0 in the month of birth. The figures show the sum of post-birth earnings (in 2010 EUR) at child's age t net-of age and year-specific effects starting at birth. The samples are a result of a matching of the treatment group (Minijob) to the two alternative groups. The figures show 95 percent confidence intervals and cover the period up to 120 months post birth.

Figure 6.1 Labor market experience in unskilled jobs for mothers starting out in Minijob versus those in regular (left panel) and low-paid regular employment (right panel) after birth

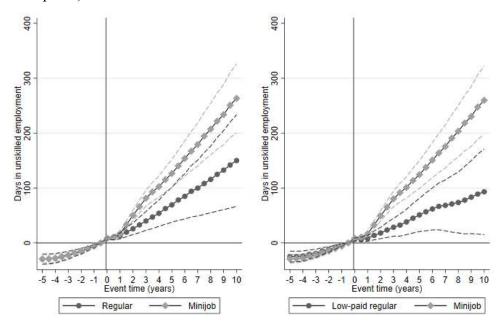
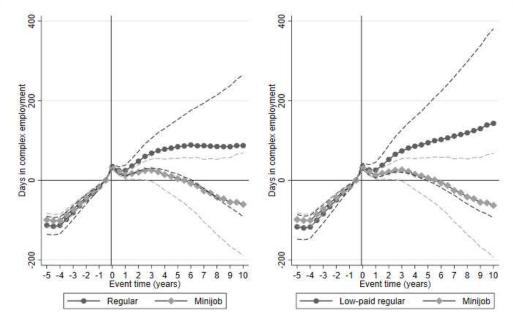


Figure 6.2 Labor market experience (in days) in complex jobs for mothers starting out in Minijob versus those in regular employment (left panel) and low-paid regular employment (right panel) after birth



**Note:** The x-axis is indexed to 0 in the month of birth. The x-axis is indexed to 0 in the month of birth. The figures show maternal labor market experience by job complexity at child's age t. The estimation samples are a result of a matching of the treatment group (Minijob) to the two alternative groups. The figures show 95 percent confidence intervals and cover the period from 60 months prior to 120 months post birth.

Figure 7.1 Change of the pre-birth employer for mothers starting out in Minijob versus those in regular employment (left panel) and low-paid regular employment (right panel) after birth

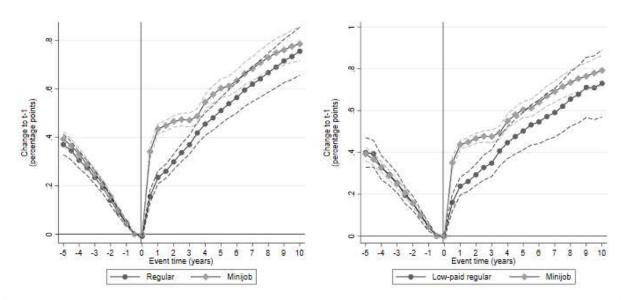
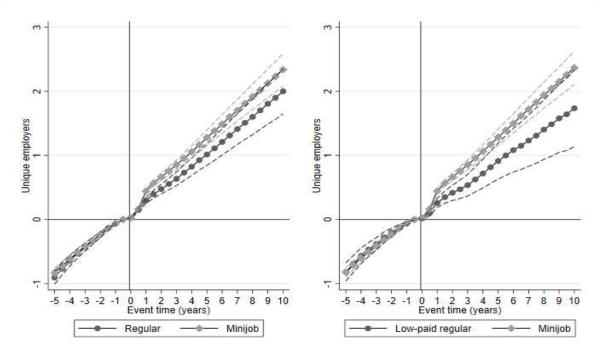


Figure 7.2 Number of employers for mothers starting out in Minijob versus those in regular employment (left panel) and low-paid regular employment (right panel) after birth



**Note:** The x-axis is indexed to 0 in the month of birth. **Figure 7.1** shows the probability of a change in the establishment number at child's age t compared to the establishment number 6 months prior to birth. **Figure 7.2** shows the cumulative number of unique employers starting 5 years before birth and up to a child's age t. The estimation samples are a result of a matching of the treatment group (Minijob) to the two alternative groups. The figures show 95 percent confidence intervals and cover the period from 60 months prior to 120 months post birth. **Source:** SIAB (1999-2017) and own calculations.

Figure 8.1 Baseline results for the probability of regular employment by pre-birth earnings (Minijob vs. regular employment)

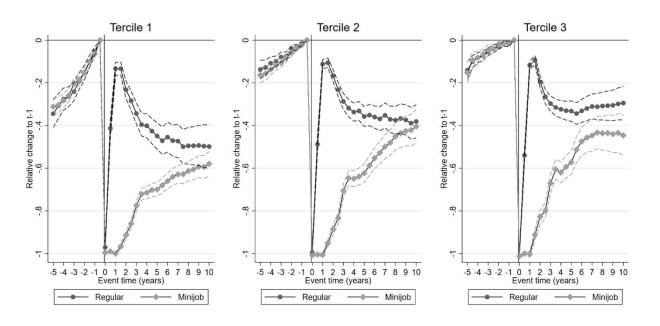
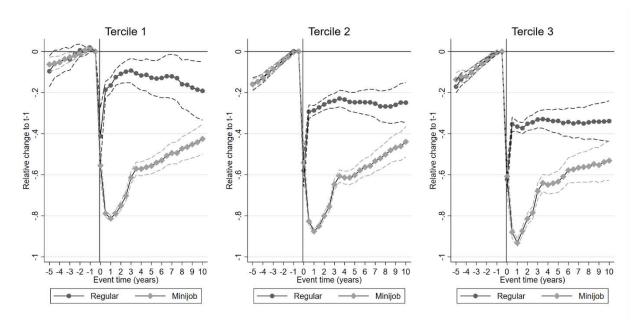


Figure 8.2 Baseline results for earnings excluding zero values by pre-birth earnings (Minijob vs. regular employment)



**Note:** Terciles are defined based on the earnings distribution 6 months prior to birth. Tercile 1 reflects the lowest and tercile 3 the highest earning mothers. The x-axis is indexed to 0 in the month of birth. The figures show the employment status (top) and pay (bottom) at child's age t relative to the respective outcome 6 months prior to birth. The estimation samples are a result of a matching of the treatment group (Minijob) to the control group of regularly employed mothers. The figures show 95 percent confidence intervals and cover the period from 60 months prior to 120 months post birth.

 Table 1
 Balancing of covariates

		Minijob	Low-p	aid regular	Miniiob	Regula	r employee	Miniiob	Not e	mployed
		Mean	-	Diff	Mean	_	Diff	Mean		Diff
Age at birth	U			-0.642 ***						-0.911 ***
8	M		28.412			28.481	-0.101		28.339	0.023
Daily earnings 6 ms pre-birth	U		73.621				-22.172 ***		73.148	-6.534 ***
, , ,	M		66.903	0.377		66.767	0.507		66.186	0.497
Reg. employed 12 ms pre birth	U	0.958	0.948	0.010	0.958	0.964	-0.006	0.958	0.945	0.013 **
	M	0.958	0.963	-0.005	0.967	0.959	0.008	0.957	0.960	-0.003
Labor Market Experience										
Tenure pre-birth (years)	U	4.740	4.500	0.240 +	4.740	4.590	0.150 +	4.740	4.501	0.239 **
	M	4.714	4.566	0.148	4.710	4.652	0.058	4.733	4.694	0.039
Experience pre-birth (years)	U	9.607	9.268	0.339 **	9.607	9.795	-0.188 +	9.607	9.477	0.130
	M	9.614	9.500	0.114	9.574	9.578	-0.004	9.607	9.575	0.032
Unemploym. exp. pre-birth (years	)U	0.212	0.220	-0.008	0.212	0.229	-0.017 ***	0.212	0.282	-0.070 ***
	M	0.214	0.221	-0.007	0.214	0.214	0.000	0.213	0.219	-0.006
Minijob exper. pre-birth (years)	U	0.052	0.062	-0.010	0.052	0.047	0.005	0.052	0.045	0.007
	M	0.054	0.046	0.008	0.052	0.057	-0.005	0.052	0.050	0.002
Education										
No vocational Training	U	0.052	0.059		0.052	0.051	0.001	0.052	0.079	-0.027 ***
	M	0.050	0.048	0.002	0.054		-0.001	0.052	0.053	-0.001
Vocational Training	U	0.745	0.652	0.093 ***		0.557	0.188 ***		0.645	0.100 ***
	M	0.742	0.737	0.005	0.740		0.016	0.744	0.748	-0.004
Upper Secondary	U	0.032	0.037	-0.005	0.032	0.043	-0.011 **	0.032	0.037	-0.005
	M	0.033	0.030	0.003	0.032	0.040	-0.008	0.032	0.031	0.001
Upper Secondary + voc training	U	0.109	0.153	-0.044 ***		0.153	-0.044 ***		0.133	-0.024 ***
	M	0.112	0.119		0.109	0.118	-0.009	0.109	0.107	0.002
Tertiary degree	U	0.062		-0.038 ***		0.196	-0.134 ***		0.105	-0.043 ***
	M	0.062	0.066	-0.004	0.064	0.064	0.000	0.053	0.061	-0.008
Establishment size		0.202	0.205	0 007 ***	0.202	0.120	0 1 (0 444		0.104	0 000 ***
1 to 9	U	0.292	0.205	0.087 ***		0.130	0.162 ***		0.194	0.098 ***
10 4- 10	M	0.287	0.288	-0.001 0.042 ***	0.278	0.281	-0.003	0.291	0.291	0.000 0.048 ***
10 to 19	U	0.159	0.117				0.064 ***		0.111	
20 to 49	M U	0.157 0.159	0.151	0.006 0.026 *	0.157	0.159	-0.002 0.030 ***	0.157 0.159	0.159	-0.002 0.032 ***
20 to 49			0.133		0.159	0.129			0.127	
50 to 99	M U	0.160 0.106		-0.015 -0.001	0.162 0.106	0.159 0.108	0.003 -0.002	0.159 0.106		0.002 -0.007
30 10 99	M	0.100	0.107		0.108	0.108	-0.002	0.106		-0.007
100 to 199	U	0.107	0.110	0.003	0.108		-0.002 -0.016 *	0.100		-0.001
100 to 199	M	0.085	0.083	0.005	0.088		0.002	0.086	0.110	0.001
200 to 499	U	0.083		-0.052 ***		0.060	-0.071 ***			-0.052 ***
200 10 477	M	0.091		-0.032	0.000	0.137	-0.003	0.088	0.089	-0.001
more than 500	U	0.071		-0.104 ***		0.074	-0.166 ***		0.009	-0.088 ***
more than 500	M	0.114	0.100	0.014	0.115	0.111	0.004	0.112	0.112	0.000
Job complexity	1.1	0.11.	0.100	0.01.	0.110	01111	0.00.	0.112	01112	0.000
Unskilled job	U	0.027	0.028	-0.001	0.027	0.026	0.001	0.027	0.031	-0.004
	M	0.025	0.022	0.003	0.028	0.028	0.000	0.027		-0.001
Skilled job	U	0.835	0.789	0.046 ***		0.734	0.101 ***		0.823	0.012
J	M	0.834	0.817	0.017 +	0.831	0.823	0.008	0.839	0.840	-0.001
Complex job	U	0.050	0.051		0.050	0.055	-0.005	0.050	0.050	0.000
1 3	M	0.051		-0.013 *	0.051	0.056	-0.005	0.050	0.051	-0.001
Highly complex job	U	0.088	0.133			0.185	-0.097	0.088	0.095	-0.007
	M	0.091		-0.006	0.090	0.093	-0.003	0.084	0.082	0.002
Number of mothers	U	3,234	1,151		3,234	4,618			13,778	
	M	2,964	1,078		3,124				13,731	

**Note**: U and M stand for unmatched and matched. In addition to the shown covariates, our matching procedure also uses federal state at birth (dummies), quarter of birth of child (dummies), year of birth of child (dummies), daily earnings prior to birth (dummies), labor force participation prior to birth (dummies). The columns entitled "Diff" show the difference of the means provided in the two preceding columns. \*\*\*, \*\*, \* and + indicate statistical significance of the difference at the 0.1, 1, 5, and 10 percent significance level.

 Table 2
 Estimation results

		2 Years after birth	5 Years after birth	10 Years after birth
		b se	b se	b se
(A) Baseline				
Regular Employment	Regular	-0.207*** (0.011)	-0.400*** (0.018)	-0.432*** (0.030)
	Minijob	-0.882*** (0.007)	-0.651*** (0.012)	-0.513*** (0.020)
	Absolute Diff.	0.675*** (0.013)	0.251*** (0.022)	0.082*** (0.036)
	Relative Diff.	-327%	-63%	-19%
Daily Earnings (incl. 0)	Regular	-0.387*** (0.012)	-0.488*** (0.017)	-0.498*** (0.030)
	Minijob	-0.825*** (0.007)	-0.724*** (0.011)	-0.602*** (0.019)
	Absolute Diff.	0.438*** (0.014)	0.237*** (0.020)	0.103*** (0.036)
	Relative Diff.	-113%	-49%	-21%
(B) No control variable	S			
Regular Employment	Regular	-0.175*** (0.009)	-0.347*** (0.012)	-0.306*** (0.012)
	Minijob	-0.881*** (0.006)	-0.627*** (0.009)	-0.399*** (0.009)
	Absolute Diff.	0.706*** (0.011)	0.280*** (0.015)	0.093*** (0.015)
	Relative Diff.	-403%	-81%	-30%
Daily Earnings (incl. 0)	Regular	-0.337*** (0.010)	-0.395*** (0.012)	-0.294*** (0.012)
	Minijob	-0.820*** (0.006)	-0.693*** (0.008)	-0.498*** (0.009)
	Absolute Diff.	0.482*** (0.012)	0.298*** (0.014)	0.204*** (0.015)
	Relative Diff.	-143%	-76%	-70%
(C) 1 Nearest Neighbor	matching, caliper	0.001		
Regular Employment	Regular	-0.216*** (0.014)	-0.388*** (0.021)	-0.376*** (0.034)
	Minijob	-0.882*** (0.007)	-0.651*** (0.012)	-0.513*** (0.020)
	Absolute Diff.	0.665*** (0.016)	0.263*** (0.024)	0.137*** (0.040)
	Relative Diff.	-307%	-68%	-36%
Daily Earnings (incl. 0)	Regular	-0.398*** (0.015)	-0.488*** (0.023)	-0.468*** (0.039)
	Minijob	-0.825*** (0.007)	-0.724*** (0.011)	-0.602*** (0.019)
	Absolute Diff.	0.427*** (0.017)	0.236*** (0.025)	0.134*** (0.043)
	Relative Diff.	-107%	-48%	-29%
(D) Drop bottom and to	•			
Regular Employment	_			
	Minijob	-0.882*** (0.007)	-0.651*** (0.012)	-0.513*** (0.020)
	Absolute Diff.	0.678*** (0.012)	0.274*** (0.019)	0.122*** (0.032)
	Relative Diff.	-332%	-73%	-31%
Daily Earnings (incl. 0)	Regular	-0.394*** (0.010)	, ,	, ,
	Minijob	-0.825*** (0.007)	, ,	,
	Absolute Diff.	0.432*** (0.013)	0.245*** (0.019)	0.129*** (0.032)
	Relative Diff.	-110%	-51%	-27%
(E) Matching 18 month				
Regular Employment	Regular	-0.155*** (0.010)	, ,	• • • • • • • • • • • • • • • • • • • •
	Minijob	-0.925*** (0.006)	-0.658*** (0.012)	` /
	Absolute Diff.	0.770*** (0.012)	0.280*** (0.022)	0.132*** (0.036)
	Relative Diff.	-497%	-74%	-34%
Daily Earnings (incl. 0)	Regular	-0.355*** (0.011)	, ,	` /
	Minijob	-0.841*** (0.008)	-0.729*** (0.011)	-0.606*** (0.019)
	Absolute Diff.	0.486*** (0.014)	0.269*** (0.022)	0.158*** (0.037)
	Relative Diff.	-137%	-58%	-35%

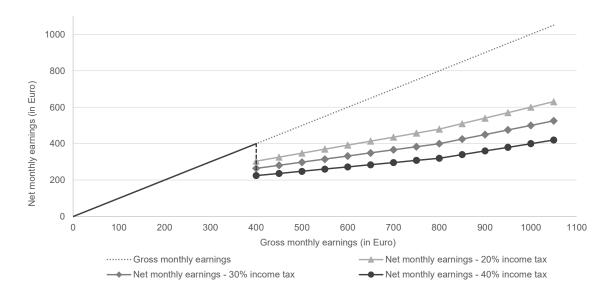
 Table 2
 Estimation results (continued)

		2 Years after birth	5 Years after birth	10 Years after birth
		b se	b se	b se
(F) Dropping mothers a	ifter identified secon	nd birth		
Regular Employment	Regular	-0.142*** (0.009)	-0.244*** (0.017)	-0.287*** (0.034)
	Minijob	-0.883*** (0.007)	-0.606*** (0.013)	-0.524*** (0.023)
	Absolute Diff.	0.741*** (0.011)	0.362*** (0.022)	0.237*** (0.041)
	Relative Diff.	-523%	-148%	-82%
Daily Earnings (incl. 0)	Regular	-0.384*** (0.010)	-0.366*** (0.019)	-0.370*** (0.037)
	Minijob	-0.827*** (0.007)	-0.695*** (0.012)	-0.595*** (0.022)
	Absolute Diff.	0.443*** (0.012)	0.329*** (0.022)	0.225*** (0.043)
	Relative Diff.	-115%	-90%	-61%
(G) Births 2007-2012				
Regular Employment	Regular	-0.183*** (0.012)	-0.321*** (0.020)	-
	Minijob	-0.758*** (0.013)	-0.560*** (0.023)	-
	Absolute Diff.	0.575*** (0.018)	0.239*** (0.031)	-
	Relative Diff.	-315%	-75%	-
Daily Earnings (incl. 0)	Regular	-0.370*** (0.013)	-0.428*** (0.023)	-
	Minijob	-0.752*** (0.013)	-0.646*** (0.021)	-
	Absolute Diff.	0.381*** (0.018)	0.217*** (0.032)	-
	Relative Diff.	-103%	-51%	-
(H) Alternative sample:	Matching with par	tner characteristics,	births 2001-2006	
Regular Employment	Regular	-0.228*** (0.011)	-0.393*** (0.025)	-0.430*** (0.048)
	Minijob	-0.875*** (0.004)	-0.641*** (0.013)	-0.610*** (0.029)
	Absolute Differei	0.647*** (0.012)	0.248*** (0.028)	0.180*** (0.056)
	Relative Diff.	-284%	-63%	-42%
Daily Earnings (incl. 0)	Regular	-0.425*** (0.013)	-0.512*** (0.024)	-0.576*** (0.043)
	Minijob	-0.817*** (0.005)	-0.714*** (0.010)	-0.714*** (0.024)
	Absolute Differer	0.392*** (0.014)	0.202*** (0.026)	0.138*** (0.049)
	Relative Diff.	-92%	-39%	-24%

**Note:** In each panel, the first two rows show the estimated coefficients on selected event time dummies (i.e., 2, 5, and 10 years after birth). Each row comes from a separate linear estimation of equation 1 in the matched samples of mothers who returned to regular employment after birth and those who took up a Minijob after birth, respectively. The third row in each panel shows the absolute difference in the estimates between the two groups. The fourth row in panel A provides the ratio of the absolute difference over the coefficient of regular employment. Panel G is based on an auxiliary dataset (see text for details).

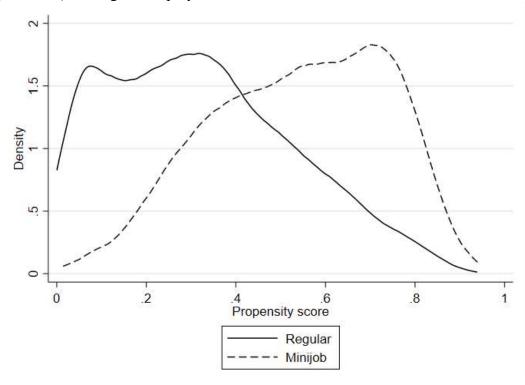
## Appendix A: Additional Figures and Tables

**Figure A.1** Tax schedule in the Minijob earnings range (as of 2003)

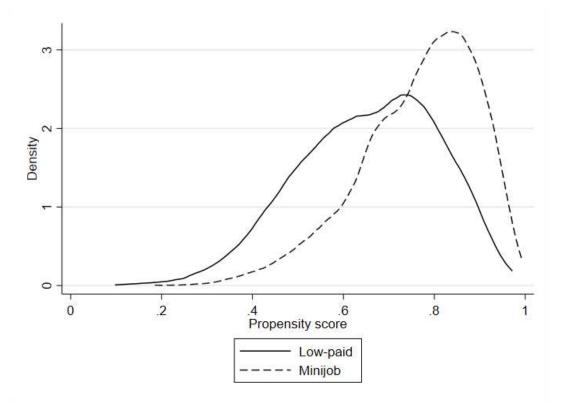


**Note:** Own presentation based on actual total social insurance contributions of 20 percent and assumed average tax rates of 20, 30, and 40 percent.

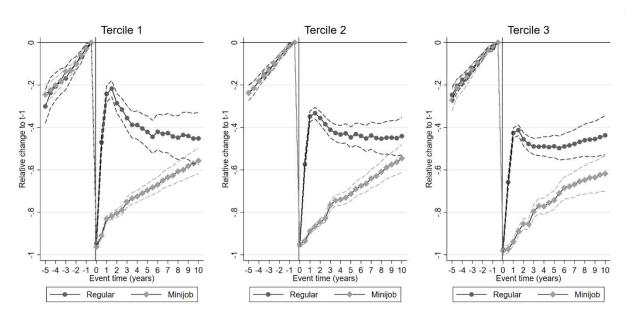
**Figure A.2** Propensity score distributions when matching mothers starting out in Minijob (treatment) and regular employment after birth



**Figure A.3** Propensity score distributions when matching mothers starting out in Minijob (treatment) and low-paid regular employment after birth

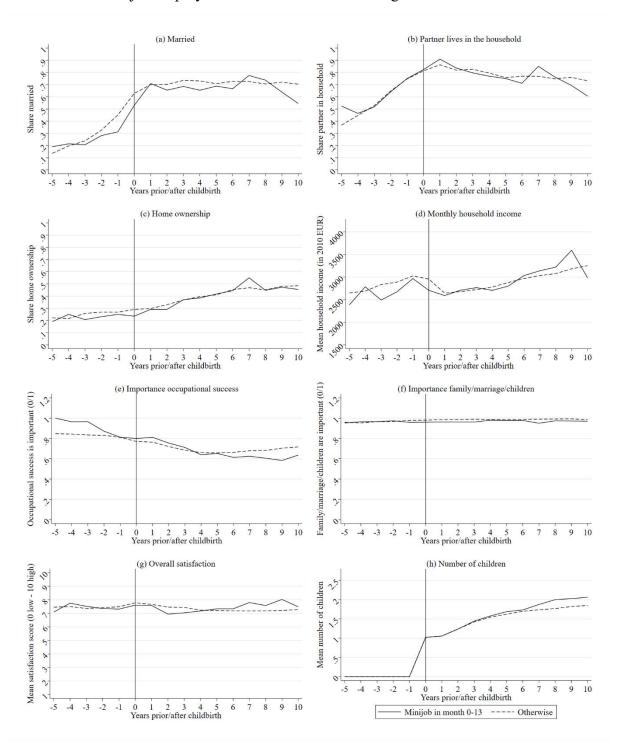


**Figure A.4** Baseline results for earnings including zero values by pre-birth earnings (Minijob vs. regular employment)



**Note:** Terciles are defined based on the earnings distribution 6 months prior to birth. Tercile 1 reflects the lowest and tercile 3 the highest earning mothers. The x-axis is indexed to 0 in the month of birth. The figures show the employment status (top) and pay (bottom) at child's age t relative to the respective outcome 6 months prior to birth. The estimation samples are a result of a matching of the treatment group (Minijob) to the control group of regularly employed. The figures show 95 percent confidence intervals and cover the period from 60 months prior to 120 months post birth.

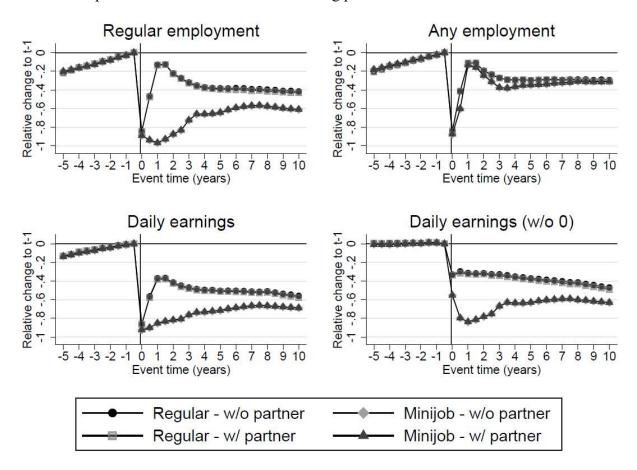
Figure A.5 Household characteristics and attitudes around birth for mothers starting out in Minijob employment after birth and remaining mothers



**Note:** The sample contains an unbalanced panel of 792 first-time mothers of children born between January 1999 and December of 2006 in West Germany. 55 of these mothers took up a Minijob in months 0-13 after birth.

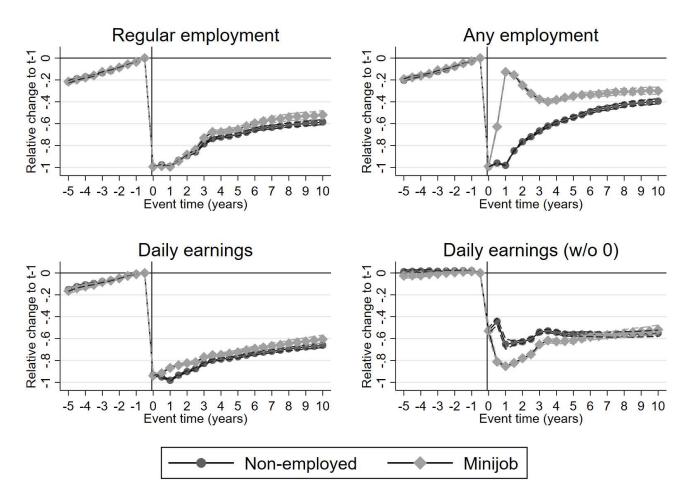
**Source:** SOEP (1984-2018, v35, 10.5684/soep-core.v35i).

**Figure A.6** Motherhood penalties for mothers starting out in Minijob (treatment) versus in regular employment after birth (control) for four outcomes - Couple sample with and without controls for partner characteristics in the matching process



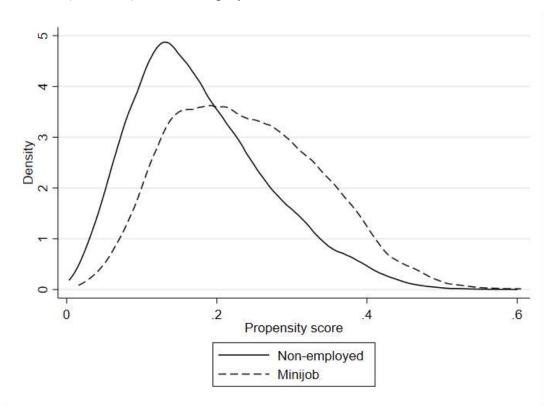
**Note:** The x-axis is indexed to 0 in the month of birth. The figures show the employment status and pay at child's age t relative to the respective outcome 6 months prior to birth. The estimation samples are a result of a matching of the treatment group (Minijob) to the control group of regularly employed mothers. The figures cover the period from 60 months prior to 120 months post birth.

Figure A.7 Motherhood penalties for mothers starting out in Minijob versus those not employed after birth



**Note:** The x-axis is indexed to 0 in the month of birth. The figures show the employment status and pay at child's age t relative to the respective outcome 6 months prior to birth. The estimation samples are a result of a matching of the treatment group (Minijob) to the control group of non-employed mothers. The figures show 95 percent confidence intervals and cover the period from 60 months prior to 120 months post birth.

**Figure A.8** Propensity score distributions when matching mothers starting out in Minijob (treatment) and non-employment after birth



## Appendix B Testing for the relevance of an additional mechanism

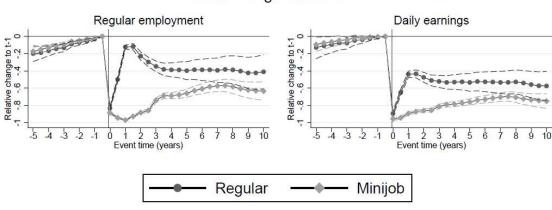
The tax splitting rule for married couples affects the income taxes of secondary earners' (mostly females) and generates heterogeneous net earnings schedules for them. The magnitude of the notch in the net earnings distribution at the Minijob earnings ceiling varies with the first earner's income (see **Figure A.1**): the higher the primary earner's income, the higher the secondary earner's income tax rate at the Minijob earnings ceiling. If secondary earners face a larger notch in their net earnings schedule at the Minijob earnings ceiling, they have a lower incentive to increase their earnings beyond the Minijob earnings ceiling and to extend their labor supply beyond a Minijob by taking up regular unsubsidized employment.

To validate this incentive mechanism, we test whether the Minijob motherhood penalty varies with spousal income. For this purpose, we use the sample of observations with matched partner information (see section 4.4) and group mothers in three terciles depending on the relative earnings of their spouse prior to birth. We expect mothers with high-income husbands to be less likely to leave Minijob employment and take up regular employment. **Figures B.1** and **B.2** present the estimation results for mothers in the regular and low-paid regular control group whose husbands earn in the bottom and in the top terciles of the husband earnings distribution. In both sets of results, we find that the gap in the motherhood penalty for mothers initially employed in Minijobs is larger in the top than in the bottom tercile of husband earnings. This pattern is consistent with the tax incentives trapping mothers in the small job subsidy.

**Figure B.1** Motherhood penalties for mothers starting out in Minijob (treatment) versus in regular employment after birth (control) by partner earnings

Partner wage: first tercile

Regular employment Daily earnings to t-1 Relative change to t-1 Relative change to -1 -.8 -.6 -.4 -. 1 2 3 4 Event time (years) 1 2 3 4 Event time (years) -5 4 -3 -2 5 9 10 -3 -2 5 8 8 Partner wage: third tercile



**Figure B.2** Motherhood penalties for mothers starting out in Minijob (treatment) versus in low-paid regular employment after birth (control) by partner earnings

