# Real and Nominal Wage Rigidities in Collective Bargaining Agreements

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Draft - March, 2006

### Abstract

An earlier study of wage agreements, reached in the Canadian unionized sector between 1976-99, found that wage adjustment is characterized by downward nominal rigidity and significant spikes at zero. We extend this earlier approach to encompass the possibility of real as well as nominal wage rigidity. The addition of real wage rigidity variables enhances earlier results and suggests that real rigidity increases significantly the mass in the histogram bin containing the mean expected rate of inflation, as well as in adjacent bins. Downward nominal wage rigidities and spikes at zero remain important.

JEL Classification: J52,J31

Keywords: Real, nominal wage rigidities.

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## 1 Introduction

Monetary policies in a number of countries have, at least until the current oil price shock, succeeded in limiting price inflation. A by-product of this success has been concern with the extent to which this inflation record has been achieved at a cost. In a low inflation environment, downward nominal wage rigidity (DNWR) may mean that nominal wage reductions, called for by bargaining pair-specific productivity shocks, do not occur, thereby compromising the efficiency of the labour market. Indeed, some studies go as far as to look for the unemployment consequences of such low-inflation mechanisms. If inflation greases the wheels of the labor market, then its absence may lead to costs. An expanding literature covering a number of countries takes advantage of the recent periods of low price inflation and attempts to measure the extent and consequences of DNWR.<sup>1</sup>

This literature has been further energized by the International Wage Flexibility Project (IWFP), led by William Dickens and Erica Groshen, and co-sponsored by the Brookings Institution and the European Central Bank, which seeks to identify 'grease' and 'sand' effects as well as rigidity patterns for a number of countries.<sup>2</sup> An explicit concern of studies in this project has been the extent to which real rigidities can be treated as part and parcel of the more general wage adjustment process. Naturally, the extent to which price inflation and particularly expected price inflation feed into nominal wage adjustment is a subject that goes, through Friedman (1968), at least as far back as Phillips (1958). While nominal wage adjustment is clearly conditioned by price inflation effects, the extent to which downward real wage rigidity (DRWR) exists, its implied impact on the shape of the wage adjustment distribution in the neighborhood of the expected rate of inflation, and possible interactions of this process with DNWR are issues that deserve further attention.

A particularly good data set for studying these effects is the Human Resources Development Canada (HRDC) record of the provisions of collective bargaining agreements reached in the Canadian unionised sector. The data is thought to be very accurate because it refers to legally binding provisions, it covers all industries over all of Canada, and it covers high as well as low inflation periods since 1976. In an earlier paper by Christofides and Leung (2003), the HRDC data were used to examine DNWR and menu cost behaviour in the period 1976-1999 using parametric techniques inspired by Kahn (1997). The inflation climate, which in general terms

<sup>&</sup>lt;sup>1</sup>An extensive review of the literature is contained in Christofides and Leung (2003).

<sup>&</sup>lt;sup>2</sup>Much more information is provided in the proceedings of the project's Final Conference (June 17-18, 2004).

shifts the wage-change distribution about, was allowed to influence the measurement of DNWR by interacting the median of the wage-change distribution with relevant coefficients. In this paper, we extend the earlier study to more explicitly encompass DRWR and its interaction with DNWR.<sup>3</sup> A strength of the HRDC data for current purposes is that the diverse inflation experience that it encompasses makes it possible to differentiate DNWR from DRWR processes. Lack of identification is a problem that bedevils studies based on more homogeneous inflation periods.

The results obtained indicate significant and substantial nominal and real wage rigidity in the contract data.

The rest of the paper is organised as follows: In section 2, we consider the effect of the presence of each type of rigidity on the wage-growth distribution and in section 3 we present more details on the data and sources. The methodology used and the results obtained are described in section 4. Concluding observations appear in section 5.

### 2 Downward Wage Rigidity and Wage Growth Distributions

It is well known that the presence of DNWR introduces a certain type of distortion to the shape of the actual (nominal) wage growth distribution. In particular, it shifts the probability mass from values of the support of the distribution that are below zero towards zero. This shift usually results in the collection of a non-zero-measure of probability mass at zero, which visually appears as a spike at that value in histogram plots of the actual wage growth data. Formally we can express this result as follows

$$DNWR: \begin{cases} F^{n}(\dot{w}) = F^{N}(\dot{w}) &, \text{ if } \dot{w} > 0 \\ F^{n}(\dot{w}) = F^{N}(\dot{w}) \& \Pr(\dot{w} = 0) \ge 0 &, \text{ if } \dot{w} = 0 \\ F^{n}(\dot{w}) = G^{n}(F^{N}(\dot{w})) &, \text{ if } \dot{w} < 0 \\ & \le F^{N}(\dot{w}) \end{cases}$$
(1)

where  $F^{N}(\dot{w})$  is the cumulative distribution function (cdf) of the rigidity-free (or notional) nominal wage-growth distribution,  $F^{n}(\dot{w})$  the cdf in the presence DNWR,  $\Pr(\dot{w}=0)$  the probability of the nominal wage growth being equal to zero in the presence of DNWR, and  $G^{n}(\cdot)$ a functional that is used here generically to represent the type of distortions introduced by the

 $<sup>^{3}</sup>$ We do not investigate the simultaneous presence of menu costs as they were found to be of limited applicability in Christofides and Leung(2003).

presence of this type of rigidity. The nature of the effect is visualised in the leftmost graph of the top row of Figure 1, where the light-shaded bars belong to the notional probability histogram, and the dark-shaded bars to the rigidity-contaminated probability histogram, in this case by DNWR.

The crucial difference between the cases of DNWR and DRWR that differentiates their effect on the shape of the actual wage-growth distribution from each other's, is that in the former case the relevant rigidity bound is the same for all bargaining units, i.e. the point zero, whereas in the latter the relevant rigidity bound, i.e. the expectation of price inflation during the contract period shared by the employer and the union, is likely to be different across the bargaining units in the population. In other words, in the case of DRWR there is a *distribution* of rigidity bounds across the population members, whereas in the case of DNWR there is a single rigidity bound that is common to all.

In order to examine the nature of the effect due to DRWR, we start-off with the relationship between the rigidity-contaminated and rigidity-free nominal wage growth for a particular contract (associated with a particular bargaining pair) indexed by i:

$$\dot{W}_i^r = \begin{cases} \dot{W}_i^N & , \text{ if } \dot{W}_i^N \ge \dot{P}_i^e \\ \dot{\omega} \in [\dot{W}_i^N, \dot{P}_i^e] & , \text{ if } \dot{W}_i^N < \dot{P}_i^e \end{cases}$$
(2)

where  $\dot{W}_i^r$  is the rigidity-contaminated nominal wage growth due to DRWR,  $\dot{W}_i^N$  the rigidityfree (or notional) nominal wage growth, and  $\dot{P}_i^e$  the expected inflation that is relevant for the bargaining unit. This states that, if in the absence of DRWR the nominal wage growth would have been below the inflation expectation shared by the bargaining pair so that there would be a fall in real wage, in the presence of DRWR the nominal wage growth will typically take a higher value which can be up to the point where the real wage remains unaffected. At the same time, the presence of DRWR has no effect when the growth of the notional wage is above the expected inflation level.

At the population level it is clear that in the presence of DRWR there will be higher nominal wage growth for some contracts, i.e. those that were affected by the presence of DRWR, compared to the case of the absence of DRWR. As a result, there will be a shift of probability mass in the wage growth distribution to the right, towards the values of expected inflation in the population, *relative* to the case of no DRWR. Without making any additional assumptions about the nature of this shift, we can write the following in terms of the cdf's of the notional

and rigidity-contaminated distributions

$$DRWR: \begin{cases} F^{r}(\dot{w}) = F^{N}(\dot{w}) , \text{ if } \dot{w} \ge \max\left(\dot{P}_{i}^{e}\right) \\ F^{r}(\dot{w}) = G^{r}\left(F^{N}(\dot{w})\right) \\ \le F^{N}(\dot{w}) , \text{ if } \dot{w} < \max\left(\dot{P}_{i}^{e}\right) \end{cases}$$
(3)

where  $F^r(\dot{w})$  is the cdf of the nominal wage-growth distribution in the presence of DRWR,  $F^N(\dot{w})$  is defined as before, and  $G^r(\cdot)$  is a functional that is used generically to represent the type of distortions introduced by the presence DRWR.

The comparison of expressions (1) and (3) reveals the differences in the nature of the effects of the two types of rigidity. Firstly, in the presence of DRWR, the distortion in the shape of the distribution due to the shift of probability mass to the right can extend up to max  $(\dot{P}_i^e)$ , which is typically greater than zero, whereas in the case of DNWR the distortion extends only up to zero. One implication of this is that when the notional distribution is symmetric then, in the presence of DRWR, the actual distribution will be skewed to the right and the skewness will extend beyond zero<sup>4</sup>. The nature of the effect of DRWR is visualised in the rightmost graph of the top row of Figure 1 where, as before, the light-shaded bars belong to the notional probability histogram, the dark-shaded bars to the rigidity-contaminated probability histogram - in this case by DRWR - and the solid line represents the probability density function (pdf) of the distribution of expected inflation among bargaining pairs.

Secondly, if (as seems likely) the values of expected inflation are continuously distributed across the population members, the presence of DRWR cannot result in a concentration of non-zero-measure probability mass at any one of these values. Consequently, the presence of DRWR cannot be visually manifested by discontinuities (spikes), as is the presence of DNWR.

Thirdly, if we accept that typically the distribution of inflation expectations extends below and above the realised inflation value, then the presence of DRWR is consistent with observing real wage cuts (relative to the realised value of inflation), even in the case of absolute DRWR.<sup>5</sup> This is different from the case of DNWR where the extent of nominal wage cuts diminishes as the magnitude of DNWR increases, and there are no nominal wage cuts when there is absolute DNWR. The case of absolute DRWR is visualised in the leftmost graph of the bottom row of

 $<sup>^{4}</sup>$ McLaughlin(1999) in a paper that investigates the presence of DNWR alone, finds evidence of skewness that extends beyond zero. This is consistent with the presence of DRWR.

<sup>&</sup>lt;sup>5</sup>The only case not to is when there is absolute DRWR and perfect foresight. Then, the distribution of expected inflation across bargaining pairs is degenerate at the actual inflation level and we would observe a spike at the realised inflation level.

Figure 1 where it is clear that, as long as the realised value of inflation is above the lowest value of expected inflation in the population, there will be real wage cuts.

From all the above we conclude that it is visually impossible to detect the presence of DRWR just by looking at the shape of the actual wage-growth distribution without having additional knowledge about the shape of the notional distribution.<sup>6</sup>

When some collective agreements are affected by DNWR and others by DRWR, then both types of distortions will be present in the the shape of the actual wage-growth distribution. This is depicted in the rightmost graph of the bottom row of Figure 1 where there is both a spike at the bin containing the point zero and deficit in probability mass for bins to the left as well as to the right of that bin. Note that the two types of distortions have similar effect at the bins below zero, i.e. they reduce the probability mass concentrated there. On the other hand, they have opposite effects at the bin containing zero, since the presence of DRWR shifts mass from that bin to other bins to its right (negative effect), while the presence of DNWR shifts mass to that bin from bins to its left (positive effect). The nature of the combined effect will depend on the proportion of agreements affected by each type of rigidity, as well as the intensity of each type. Moreover, there is probability surplus for the bins that lie towards the right tail of the distribution of expected inflation and no effect to the bins that lie beyond max  $(\dot{P}_i^e)$ .

# 3 Data and Sources

The contract data used in this paper are compiled by HRDC, the federal ministry responsible for monitoring agreements between firms and unions. The data base contains information on provisions for 10,945 wage contracts signed in the Canadian unionised sector and involves settlement dates as early as 1976 and as late as 1999. The agreements cover bargaining units involving 200 to nearly 80,000 employees,<sup>7</sup> in both the private and the public sector,<sup>8</sup> and their

<sup>&</sup>lt;sup>6</sup>In the case of DNWR, the assumption of continuity is sufficient to identify its effects due to the presence of a spike at zero, and the sudden fall in the level of the actual pdf to the left relative to its level to the right of zero.

 $<sup>^{7}</sup>$ Rough calculations show that, between 1998 and 1999, the proportion of employees covered by collective agreements whose coverage extended to more than 200 employees was 11% of the total working population in Canada. At that time, union membership as a proportion to non-agricultural paid workers was around 32%. (See Christofides and Stengos(2003), footnote 11).

<sup>&</sup>lt;sup>8</sup>In total 4567 (or 41.7%) of the contracts refer to the private sector and the remaining 6378 to the public. The private-public sector distinction is based on a code in the employer file supplied to us. The public sector includes contracts in public administration, health, education, and utilities. Because of the broad definition of the public sector, it includes more agreements than does the private sector.

duration ranges from a few months to several years.<sup>9</sup> Because reporting requirements apply, this information is thought to be very accurate.<sup>10</sup> There is one observation for each contract in the data base and wage change is defined over the whole of the life of the contract *at annual* rates.

The base wage rate, paid to entry-level workers, in the 10,945 available contracts is on average \$12.40 at the beginning and \$13.49 at the end of these contracts. The implied rate of change of 8.79% applies to contracts for which the mean duration is about two years and so the rate of change is about 4.4% at annual rates. The average increase in the base wage rate of \$1.09 consists, subject to rounding, of a \$0.96 non-contingent increase (WNC) and a \$0.12 contingent increase which is the result of cost-of-living-allowance (COLA) clauses. Very few contracts contain COLA clauses.<sup>11</sup>

Table 1 contains, for each year,<sup>12</sup> the number of contracts, and the corresponding average of the non-contingent wage adjustment (WNC), total wage adjustment (WNC + COLA) over the life of the contracts (both at annual rates). Also, the annual rate of Consumer Price Index inflation (CPI) and an estimate of expected inflation ( $\hat{P}^e$ ).<sup>13</sup>

The comparison of the numbers in columns 2 (or 3) with those in column 4 reveals that there exists a positive relationship between the level of realised inflation and the *location* of the wage-growth distribution across years. Furthermore, there is also a positive relationship between the level of realised inflation and the *spread* of the wage-growth distribution, as it can be clearly seen from Figure 2. The spread is smaller in low-inflation years, such as the bottom one in the figure.

<sup>&</sup>lt;sup>9</sup>In total, 8041 (or 73.5%) of the contracts had duration less than a year. Contract duration is defined as the expiry minus the effective date. Average duration increases gently throughout the period under study and there is no tendency for wage flexibility to be attained via more frequent contract negotiations.

<sup>&</sup>lt;sup>10</sup>Examination of the data revealed only two observations out of the 10,947 supplied to us by HRDC which did not satisfy basic consistency criteria. These observations have been excluded, leaving 10945 observations for our working sample.

<sup>&</sup>lt;sup>11</sup>The nature, incidence, and intensity of COLA clauses and their implications, particularly for modelling wage adjustment, are analyzed in, inter alia, Card (1983,1986), Christofides (1987,1990), Cousineau, Lacroix and Bilodeau (1983), Ehrenbrerg, Danziger and San (1984), Hendricks and Kahn (1985), Kaufman and Woglom (1984), Mitchell (1980), and Vroman (1984).

<sup>&</sup>lt;sup>12</sup>Because of the smaller number of contracts, the first two and the last three years in the sample are considered together in everything that follows.

 $<sup>^{13}</sup>$ The proxy for expected inflation is constructed from an AR(6) regression model with a GARCH(1,1) error process.

Figure 3 presents the histograms for total wage adjustment for 1981-1984 and 1989-1992.<sup>14</sup> During the high inflation years of 1977-82, the histograms appear reasonably symmetric and they tend to display no noticeable spikes at zero - see, for example, the histograms for 1981 and 1982, though it should be noted that the histogram for 1982 is the least symmetric of this sub-group. When inflation begins to abate after 1982 but before it increases again somewhat during 1988-91, the general appearance of the histograms changes substantially: During 1984-87 (see, for example, the histograms for 1983 and 1984), the histograms are characterized by considerable density at and immediately above zero, virtually no nominal wage decreases and some indications of possible menu-cost behaviour - as it happens in the two illustrative years of 1983 and 1984 only. As average wage adjustment increases during 1988-90, the general appearance of the histograms changes noticeably: The histograms for these three years (see, for example, those for 1989 and 1990) are quite symmetric and the descent to zero reasonably smooth. Despite the fact that wage and price inflation are considerably lower during 1988-90 than during 1977-82, these histograms are similar in rough form to that for 1981, for example, and appear to have been substantially influenced by the easing of labour market conditions during this period - see Table 1. Beginning in 1992, wage and price inflation declines to levels which are unprecedented in recent decades and much lower than those in the US.<sup>15</sup> In summary, Figure 3 suggests that, as inflation moderates, wage adjustment becomes concentrated at and above zero with virtually no nominal wage decreases in evidence.

In Table 2 we present figures on the incidence of nominal and real wage cuts in the sample, by year. Only 102 (or 0.9%) of the contracts in the entire observation period show nominal wage cuts, while a substantial number (1142 or 10.4%) show a wage freeze - both features are consistent with the presence of DNWR. In total, 6045 (or 55.2%) of the contracts exhibit - *ex ante* - negative real wage growth, while 4801 of them had at the same time positive nominal wage growth. As expected, the number of contracts that had exactly zero real wage growth is negligible, just 1 in this case, and the remaining 4899 (or 44.8%) contracts showed both nominal and real wage increase.

<sup>&</sup>lt;sup>14</sup>For the remainder of the paper, our analysis will refer to the total wage growth (WNC + COLA). It should be noted, however, that, because the incidence and intensity of COLA clauses is limited, the results are not very sensitive to this distinction.

 $<sup>^{15}</sup>$ It is histograms like those for 1991 and 1992, albeit it for WNC only, that led Fortin (1996) to argue that extensive nominal wage rigidity was present. He notes that the Canadian recession in the 1990s was more severe than that in the US and that the decline in Canadian wage and price inflation may afford a much better opportunity to study low-inflation behaviour than is possible using US data.

### 4 Estimation and Results

### 4.1 Testing framework

As we have already seen in Section 2, the presence of rigidity distorts the shape of the actual wage growth distribution. Most importantly, the distortions associated with each of the two types of rigidity are not, in general, observationally equivalent. Therefore one could attempt to test for the presence of either or both types of rigidity by looking for statistical evidence for the presence of the relevant type of distortions in the shape of the underlying probability distribution.<sup>16</sup>

More specifically, the problem of testing for the presence of a particular type of rigidity using micro data can be stated as one where, having several yearly samples of observations on nominal wage growth

$$\mathcal{W} = \{ \dot{w}_{ti} \}_{\substack{t=1,\dots,T\\i=1,\dots,n_t}}$$

we want to test whether these were generated from rigidity-free or rigidity-contaminated yearly distributions. Formally, we want to test the hypotheses

$$H_0 : F_t(\dot{w}) = F_t^N(\dot{w})$$

$$H_1 : F_t(\dot{w}) = G^R(F_t^N(\dot{w}))$$
(4)

where  $F_t(\dot{w})$  is the cdf of the actual wage-growth distribution,  $F_t^N(\dot{w})$  - as before - the cdf of the rigidity-free (or notional) wage-growth distribution, and  $G^R(F_t^N(\dot{w}))$  the cdf of the rigidity-contaminated wage-growth distribution, in year t. The functional  $G^R(\cdot)$  is used generically to represent the distortions introduced by the presence of rigidity, which can be either DNWR (R = n), or DRWR (R = r), or both (R = nr).<sup>17</sup>

In order to perform a test for the presence of rigidity of type R one would, in principle, have to compare the shape of the estimated actual wage growth distribution with the shape of the notional distribution (the counterfactual), and examine whether any statistically significant differences in their shape are of similar nature to those one would expect to find if rigidity of type R were present. Formally, this would require one to have information on both  $F^N(\cdot)$ , that describes the counterfactual distribution, and  $G^R(\cdot)$ , that characterises the differences due to the presence rigidity of type R. Obtaining information on the nature of  $G^R(\cdot)$  is relatively

<sup>&</sup>lt;sup>16</sup>This is usually the principle that underlies the various approaches for the testing for the presence of downward rigidity using micro data.

<sup>&</sup>lt;sup>17</sup>In this setup, we ignore the presence of measurement error in the wage growth data. This is a realistic assumption when we work with the Canadian contract data which are collected by the regulating agency HRDC.

straightforward, as we have already done, albeit informally, in Section 2. On the other hand, obtaining information on the nature of  $F^{N}(\cdot)$ , the counterfactual, is not as easy. For one, we do not typically observe the notional wage growth, thus we cannot estimate it *directly* using such data. The way we could proceed is either to resort to economic theory for information, or infer information about it *indirectly* using the available actual wage-growth data. In such a case one would have to address the issue of identifying  $G^{R}(\cdot)$  from  $F^{N}(\cdot)$ .

The way we propose to proceed here follows the latter approach of using actual wage-growth data to estimate jointly the notional distribution and the distortions due to the presence of both DNWR and DRWR. The basic idea is to test the hypotheses about the shape of the actual wage-growth distribution in terms of the heights of the bars of the corresponding probability histograms. This approach can be seen as both a formalisation and an extension of the Kahn(1997) methodology. Its implementation is described in the following three stages:

# 4.1.1 Stage 1: Formulation of hypotheses in terms of the parameters of the probability histograms

In the first stage we parameterise the probability histogram of the actual wage-growth distribution under the null and alternative hypotheses and then formulate hypotheses in terms of its parameters that are equivalent to the original null and alternative hypotheses stated in terms of the cdf's as in (4). In particular, let  $P_{jt} \equiv F_t(h_{j+1,t}) - F_t(h_{j,t})$  be the height of the bar of the 'standardised' probability histogram of the actual wage-growth distribution in year t that corresponds to the bin indexed by j, denoted by  $\mathcal{B}_{jt} \equiv [h_{j,t}, h_{j+1,t}]$ , where  $j \in \{-J, \ldots, 0, \ldots, J\}$ . Then the probability histogram of the actual wage-growth distribution for year t is defined as the collection of these heights  $\mathcal{P}_t = \{P_{jt}\}_{j=-J,\ldots,0,\ldots,J}$ .<sup>18</sup> Our aim is to parameterise  $P_{jt}$  under the two hypotheses

$$P_{jt} = \begin{cases} p^N \left( z_{jt}^N; b_j^N \right) &, \text{ if } H_0 \text{ is true} \\ \\ p^R \left( z_{jt}^R; b_j^R \right) &, \text{ if } H_1 \text{ is true} \end{cases}$$
(5)

where  $b_j^N$  and  $b_j^R$  are parameter vectors, and  $z_{jt}^N$  and  $z_{jt}^R$  are vectors of observables, and subsequently formulate hypotheses in terms of the parameter vectors that are equivalent to those in

<sup>&</sup>lt;sup>18</sup>The probability histograms are 'standardised' in the sense that the bin index j indicates the bin's position relative to the position of the bin containing the median. In particular, the bin indexed by j = 0 contains the median of the actual wage-growth distribution, bins indexed by j < 0 lie to the left of the median bin, and bins indexed by j > 0 lie to its right. With this standardisation we are able to study the shape of the probability histograms, which is what we are primarily interest in, without having to take into account their location.

(4). In particular:

$$H_{0}: R\left(b_{j}^{R}\right) = 0 \Leftrightarrow p^{R}\left(z_{jt}^{R}; b_{j}^{R}\right) = p^{N}\left(z_{jt}^{N}; b_{j}^{N}\right)$$

$$H_{1}: R\left(b_{j}^{R}\right) \neq 0 \Leftrightarrow p^{R}\left(z_{jt}^{R}; b_{j}^{R}\right) \neq p^{N}\left(z_{jt}^{N}; b_{j}^{N}\right)$$
(6)

where  $R\left(b_{j}^{R}\right) = 0$  is a set or restrictions on  $b_{j}^{R}$ .

Under the null hypothesis of no rigidity, the parameterisation of the probability histogram should reflect the nature of the notional distribution. We write

$$p^{N}\left(z_{jt}^{N};b_{j}^{N}\right) = \beta_{1|j|} + \beta_{2|j|} \times up_{jt} + \left(\beta_{3|j|} + \beta_{4|j|} \times up_{jt}\right) \times m_{t} , \quad j \neq 0$$
  
$$= \beta_{10} + \beta_{30} \times m_{t} , \quad j = 0$$
(7)

where  $m_t$  denotes the median of the actual wage-growth data in year t, and  $up_{jt}$  is a dummy variable that is equal to one if bin  $\mathcal{B}_{jt}$  lies to the right of the bin containing the median (j > 0). With this parameterisation each of the 2J + 1 probability bars can have a different height from the rest of the bars, therefore the notional distribution is not restricted to have any particular shape, and, in particular, to be symmetric. Furthermore, by making the bar height to be a linear function of the location of the actual wage-growth distribution, and therefore of the location of the notional distribution itself, we allow for the shape of the notional distribution to vary with its location. For example, suppose that the notional distribution is symmetric around the bin containing  $m_t$  and, further, that its spread increases as its centre moves to higher values.<sup>19</sup> Then  $\beta_{2|j|}$  and  $\beta_{4|j|}$  will be equal to zero due to the symmetry assumption,  $\beta_{1|j|}$  will be non-negative, and  $\beta_{3|j|}$  will be negative for the bins in the middle of the distribution, i.e. for small |j|, and positive for the bins that lie to the tails of the distribution, i.e. for large |j|. Alternatively, if we allow  $\beta_{2|j|}$  and/or  $\beta_{4|j|}$  to be non-zero for some values of j, then the skewness of the notional distribution will also vary with the location.<sup>20</sup>

In order to test for the presence of both types of rigidity, the parameterisation of the probability histogram under the alternative hypothesis should reflect the distortions due to the presence of both. Therefore, we write

$$p^{R}\left(z_{jt}^{R};b_{j}^{R}\right) = p^{N}\left(z_{jt}^{N};b_{j}^{N}\right) + D^{n}\left(z_{jt}^{n};\gamma\right) + D^{r}\left(z_{jt}^{r};\delta\right)$$

$$\tag{8}$$

<sup>19</sup>This would imply a positive relationship between the spread and location of the histograms of the actual wage-growth data irrespective of whether any type of rigidity is present or not.

<sup>&</sup>lt;sup>20</sup>The assumption in the original Kahn methodology that the notional distribution is the same across years, therefore has fixed shape, has often been cited as one of the main drawbacks of this methodology as in most actual wage-growth data sets there appears to exist a variation in the spread of the distribution across years characterised by different levels of inflation.

where  $D_j^n\left(z_{jt}^n;\gamma\right)$  is the difference between the height of the *j*'th bar of the rigidity-contaminated probability histogram and the height of the corresponding bar of the notional probability histogram in year *t* that is due to the presence of DNWR, and  $D_j^r\left(z_{jt}^n;\delta\right)$  the corresponding difference due to the presence of DRWR. We adopt simple, linear, parameterisations for both types of distortions. Our aim for the chosen parameterisation is to allow for a probability deficit for the bins below zero and a probability surplus for the bin containing zero, due to DNWR, and a shift in probability mass towards the bins that contain values of expected inflation, due to DRWR.

For the effect of DNWR we write

$$D^{n}\left(z_{jt}^{n};\gamma\right) = \left(\gamma_{1} + \gamma_{2} \times m_{t}\right) \times d0_{jt} + \left(\gamma_{3} + \gamma_{4} \times m_{t}\right) \times dn_{jt}$$

$$\tag{9}$$

where  $d0_{jt}$  is a dummy variable that is equal to 1 if bin  $\mathcal{B}_{jt}$  contains the point zero, and  $dn_{jt}$ a dummy variable that is equal to 1 if bin  $\mathcal{B}_{jt}$  is to the left of the bin containing the point zero. Therefore, we allow for a spike at zero and a deficit for the bins below zero that are linear functions of the location of the notional distribution, proxied by  $m_t$ .

To capture the effect of DRWR we write

$$D^{r}\left(z_{jt}^{r};\delta\right) = \sum_{k} \delta_{k} dp_{k,jt} \tag{10}$$

where  $dp_{k,jt}$  are dummy variables indicating the position of bin  $\mathcal{B}_{jt}$  relative to the position of the bin containing the centre of the expected inflation distribution in year t, i.e.

$$dp_{k,jt} = \begin{cases} 1 & \text{if } j - J_t^P = k \\ 0 & \text{otherwise} \end{cases}$$
(11)

where  $J_t^P$  is the value of the index of the bin in year t that contains the centre of the expected inflation distribution in that year. For the empirical application we proxy this value either with the realised inflation in year t, measured by  $CPI_t$ , or a GARCH estimate of expected inflation  $(\hat{P}_t^e)^{21}$  The values taken by k are determined empirically.

With the above parameterisation it is clear that to test for the absence of any type of rigidity we would have to test the null  $H_0: \gamma = 0 \cap \delta = 0$  against the alternative  $H_1: \gamma \neq 0 \cup \delta \neq 0$ , where the null in this case represents the case where the actual wage-growth distribution coincides with the notional distribution. We could also test separately for the absence of either type of rigidity; in order to test for the absence of DRWR the relevant null hypothesis is

<sup>&</sup>lt;sup>21</sup>See Table 1 for their values.

 $H_0: \delta = 0$  against the alternative  $H_1: \delta \neq 0$ , while for the absence of DNWR the relevant null hypothesis is  $H_0: \gamma = 0$  against the alternative  $H_1: \gamma \neq 0$ . The rejection of the null in any of these cases would only indicate that the shape of the actual wage-growth distribution is different from the shape of the notional distribution in those parts that one would expect to find differences if the particular type of rigidity were present. In order to decide whether there is evidence in support of the presence of the particular type of rigidity, we would have to test in addition whether the nature of these differences is consistent with the presence of the particular type of rigidity, by testing individual hypotheses about the sign of the parameters. For example, for the case of DNWR we would have to test whether  $\gamma_1$  is positive, and  $\gamma_2$  and  $\gamma_3$  negative.

### 4.1.2 Stage 2: Estimation of the probability histograms

In stage 2, using the data from each year in the sample, we produce estimates of the probability histograms corresponding to the underlying yearly probability distributions

$$\{\dot{w}_{ti}\}_{i=1,\dots,N_t} \xrightarrow{P_{jt}} \hat{p}_{jt} \quad , \quad \text{for } j = -J,\dots,J \,, \ t = 1,\dots,T$$

where  $P_{jt}$  is the estimator of the height of the j'th bar of the probability histogram in year t, and  $\hat{p}_{jt}$  the corresponding estimate.<sup>22</sup>

Our choice of estimator  $\hat{P}_{jt}$  is the proportion of observations in the sample for year t that fall in bin j, which can be defined as

$$\hat{P}_{jt} = \sum_{i=1}^{n_t} \frac{d_{jti}}{n_t} \tag{12}$$

where  $d_{jti}$  is a dummy variable that takes the value of 1 if  $\dot{w}_{ti} \in \mathcal{B}_{jt}$  and 0 otherwise, and  $n_t$  is the number of observations in year t. Since  $\Pr(d_{jti} = 1) = \Pr(\dot{w}_{ti} \in \mathcal{B}_{jt}) = P_{jt}$ , then  $d_{jti}$  is a Bernoulli random variable with mean  $P_{jt}$ :

$$d_{jti} \sim Bernoulli(P_{jt}) \tag{13}$$

Furthermore, since  $\dot{w}_{ti} \stackrel{iid}{\sim} F_t(\dot{w})$ ,  $\hat{P}_{jt}$  is the sample mean of i.i.d.  $Bernoulli(P_{jt})$  random variables, and is thus an unbiased, consistent and asymptotically normal estimator of  $P_{jt}$ .

<sup>&</sup>lt;sup>22</sup>We use the median of the actual wage-growth data from year t, denoted by  $\hat{m}_t$ , as an estimate of  $m_t$ . Therefore the bin of the estimated probability histogram indexed by j = 0 is the one that contains  $\hat{m}_t$ . Furthermore, for the empirical application, we choose the bin width to be equal to 1% and the bin endpoints to take values from the set {..., -1.5, -0.5, 0.5, 1.5, ...}; as a result, the value of zero is at the centre of the bin that contains it.

#### 4.1.3 Stage 3: Inference about the parameters of the probability histograms

Finally, in stage 3, we estimate the set of 2J + 1 regression equations

$$\hat{P}_{jt} = E\left(\hat{P}_{jt} \mid z_{jt}^{N}, z_{jt}^{n}, z_{jt}^{r}\right) + \varepsilon_{jt} 
= p^{N}\left(z_{jt}^{N}; b_{j}^{N}\right) + D^{n}\left(z_{jt}^{n}; \gamma\right) + D^{r}\left(z_{jt}^{r}; \delta\right) + \varepsilon_{jt}$$
(14)

for  $j = -J, \ldots, J$ , where  $t = 1, \ldots, T$  is the observation index.<sup>23</sup> There is one regression equation for each bar in the probability histograms of the annual actual wage-growth distributions, with the estimator of the height of the bar being the dependent variable. Since our choice of  $\hat{P}_{jt}$  is unbiased, the parameterisation of the regression function will coincide with the parameterisation of the function that gives the true height  $P_{jt}$ , specified in stage 1 in (8). In this way, the estimation of the parameters of the regression of  $\hat{P}_{jt}$  will lead to the estimation of the unknown parameters of the parameterisation of  $P_{jt}$ , and subsequently to the testing of the hypotheses of interest that were formulated in stage 1. The 'observation' on the dependent variable  $\hat{P}_{jt}$ , will simply be the estimate  $\hat{p}_{jt}$  obtained in stage 2.

For the estimation of the unknown parameters, the equations are treated as a system. After imposing the cross-equation parameter restrictions implied by the parameterisation of (8),<sup>24</sup> the equation for a typical observation for the stacked data can be written as follows

$$\hat{P}_{jt} = \sum_{q=-J}^{J} p^N \left( z_{qt}^N; b_q^N \right) I_{(q=j)} + D^n \left( z_{jt}^n; \gamma \right) + D^r \left( z_{jt}^r; \delta \right) + \varepsilon_{jt}$$
(15)

where  $I_{(q=j)}$  is an indicator function. In matrix form we can write

$$\hat{\mathbf{P}} = \mathbf{Z}\mathbf{b} + \varepsilon \tag{16}$$

where  $\hat{\mathbf{P}} \equiv \begin{bmatrix} \hat{\mathbf{P}}_{-J} & \hat{\mathbf{P}}_{-J+1} & \cdots & \hat{\mathbf{P}}_{0} & \cdots & \hat{\mathbf{P}}_{J-1} & \hat{\mathbf{P}}_{J} \end{bmatrix}'$  is the vector of dependent variables for the entire system, and  $\hat{\mathbf{P}}_{j} \equiv \begin{bmatrix} \hat{P}_{j1} & \hat{P}_{j2} & \cdots & \hat{P}_{jT} \end{bmatrix}$  the vector of dependent variables that corresponds to equation j.

The choice of optimal estimation method for the parameters of the system depends on the nature of the variance-covariance matrix of the vector  $\hat{\mathbf{P}}$  of estimators, denoted by  $Var\left(\hat{\mathbf{P}}\right)$ . Using (12), the typical element of this matrix can be written as

$$Cov\left(\hat{P}_{jt},\hat{P}_{\zeta\tau}\right) = Cov\left(\sum_{i\in\mathcal{I}_{t}}\frac{d_{jti}}{n_{t}},\sum_{\iota\in\mathcal{I}_{\tau}}\frac{d_{\zeta\tau\iota}}{n_{\tau}}\right)$$

$$= \sum_{i\in\mathcal{I}_{t}\cap\mathcal{I}_{\tau}}\frac{Cov(d_{jti},d_{\zeta\tau\iota})}{n_{t}n_{\tau}} + \sum_{i\in\mathcal{I}_{t}}\sum_{\substack{\iota\in\mathcal{I}_{\tau}\\ \iota\neq i}}\frac{Cov(d_{jti},d_{\zeta\tau\iota})}{n_{t}n_{\tau}}$$
(17)

<sup>&</sup>lt;sup>23</sup>In this case, time is treated as the 'cross-section' dimension.

<sup>&</sup>lt;sup>24</sup>Specifically, the parameter vectors that capture the effect of the rigidities, i.e.  $\gamma$  and  $\delta$ , are common to all equations.

where  $\mathcal{I}_t$  and  $\mathcal{I}_{\tau}$  are the sets of indices denoting the bargaining pairs which appear in our sample to have a contract agreement in years t and  $\tau$  respectively, while  $j, \zeta \in \{-J, \ldots, J\}$  and  $t, \tau \in \{1, \ldots, T\}$ . Treating the wage growth associated with different bargaining pairs as being independent at all times, the second sum in the above expression is equal to zero. Furthermore, using (13), we can write

$$Cov (d_{jti}, d_{\zeta\tau i}) = Ed_{jti}d_{\zeta\tau i} - Ed_{jti}Ed_{\zeta\tau i}$$
  
=  $\Pr(d_{jti} = d_{\zeta\tau i} = 1) - \Pr(d_{jti} = 1)\Pr(d_{\zeta\tau i} = 1)$  (18)  
=  $\Pr(d_{jti} = d_{\zeta\tau i} = 1) - P_{jt}P_{\zeta\tau}$ 

and therefore (17) can be re-written as

$$Cov\left(\hat{P}_{jt},\hat{P}_{\zeta\tau}\right) = \begin{cases} \frac{P_{jt}(1-P_{jt})}{n_t} & , \ t=\tau \ \text{and} \ j=\zeta \\ -\frac{P_{jt}P_{\zeta t}}{n_t} & , \ t=\tau \ \text{and} \ j\neq\zeta \\ \sum_{i\in\mathcal{I}_t\cap\mathcal{I}_\tau} \frac{\Pr(d_{jti}=d_{\zeta\tau i}=1)-P_{jt}P_{\zeta\tau}}{n_tn_\tau} & , \ t\neq\tau \end{cases}$$
(19)

Clearly  $Var\left(\hat{\mathbf{P}}\right) \neq \sigma^2 \mathbf{I}_{(2J+1)\times T}$ , and therefore the Ordinary Least Squares (OLS) procedure, despite producing consistent estimates of **b**, gives wrong standard error estimates. Therefore we opt for the Feasible Generalised Least Squares (FGLS) procedure, substituting the probabilities in the right-hand side of (19) with consistent estimates; in the case of the probabilities of the form  $P_{jt}$  with the estimates obtained in stage 2 (i.e.  $\hat{p}_{jt}$ ), and for  $\Pr\left(d_{jti} = d_{\zeta\tau i} = 1\right)$  with estimates produced in a similar way

$$\Pr\left(\widehat{d_{jti} = d_{\zeta\tau i}} = 1\right) = \sum_{i \in \mathcal{I}_t \cap \mathcal{I}_\tau} \frac{d_{jti} d_{\zeta\tau i}}{\# \left(\mathcal{I}_t \cap \mathcal{I}_\tau\right)} \xrightarrow{p} \Pr\left(d_{jti} = d_{\zeta\tau i} = 1\right)$$
(20)

where  $\#(\mathcal{I}_t \cap \mathcal{I}_{\tau})$  is the number of elements in the set  $\mathcal{I}_t \cap \mathcal{I}_{\tau}$ .

### 4.2 Results

In Table 3 we present the estimation results when we apply the FGLS estimator (columns 2 and 3), and the OLS estimator with corrected (columns 4 and 5) and uncorrected standard errors (columns 6 and 7). To obtain these results we have used the GARCH approach to estimate the expected inflation rate. The table is divided in three panels; the top panel includes the estimates associated with the notional distribution, the middle panel those associated with the distortion due to the presence of DNWR, and the bottom panel those associated with the distortion due to the presence of DRWR. Furthermore in Table 4 we present the results from testing joint hypotheses about the parameters of the model using the Wald and F statistics,

which are based on the results from the FGLS estimation. Next we discuss the results from the FGLS estimation.<sup>25</sup>

Firstly, from line 1 of Table 4, we see that we reject the null that the shape of the actual wage-growth distribution coincides with the shape of the rigidity-free distribution. We also reject the hypotheses of the absence of DRWR (line 2) and DNWR (line 3), when these are tested separately. This is hardly surprising given that the majority of the parameters that measure the distortion due to the presence of rigidities in Table 3 are statistically significant.

Looking more closely at the results that appear in the bottom panel of this table we see that the estimated excess probability mass ( $\delta_0$ ) attracted by the bin containing the GARCH estimate is 6.51%, and is statistically significant. As we move further to bins to its left, the respective estimate increases to 6.99% for the first bin and remains statistically significant, and then for the rest of the bins becomes much smaller in magnitude (below 0.5%), with its sign being positive for some bins and negative for others; these coefficients are not always statistically significant. On the other hand, as we move further to bins to its right, the respective estimates decrease but remain positive and statistically significant. This pattern reveals a shift of mass to the right which is similar with what we would expect if DRWR were present.

The estimates of the parameters measuring the effect due to the presence of DNWR (middle panel) are also significant and have signs that are consistent with the presence of this type of rigidity. When the distribution is centered at zero, the bin containing the zero attracts an estimated excess probability mass ( $\gamma_1$ ) of 10.90%, that diminishes by 1.73% for each 1% increase in the median actual wage growth. Each bin that contains negative values of wage growth has a probability deficit of 2.08% that decreases as the median increases.

In line 4 of Table 4 we present the result from testing the hypothesis that the shape of the notional distribution remains the same as the centre of the distribution changes location, and we see that this is rejected. We also note from Table 3 that most of the  $\beta_{4|j|}$  parameters are statistically significant, which suggests that the change in the height of the bins to the right of bin zero is different from that of the bins to its left. Combining these two results we can reach the conclusion that the skewness of the notional distribution varies with its location.

We also reject the hypothesis that the probability histogram of the notional wage-growth  $^{25}$ The OLS results with corrected standard errors are, at least qualitatively, similar; they show a shift of probability mass to the right towards the values of expected inflation, a spike at zero, and mass deficit below zero. For the OLS results without correction of the standard errors we note that all of the parameters that measure the effect of DRWR, with the exception of one, are statistically insignificant.

distribution is symmetric around the bin containing the median of the actual wage-growth distribution (line 5, Table 4). If we believed that the median of the notional distribution were close enough to the median of the actual so that they were both located in the same bin, then we could interpret this result as one that suggests that the notional distribution is non-symmetric. However, given the result that there is a shift of mass to the right in the case of the actual relative to the notional distribution, we are cautious to accept this interpretation.

Because of the large number or estimated parameters and the presence of interaction terms, the importance of the distortions due to the presence of both types of rigidity is not immediately clear. Therefore, we draw the estimated probability histograms for the notional and actual wagegrowth distributions, for years 1981-1984 and 1989-1992, in Figure 4. In this figure, the bin indexed by zero contains the median of the actual wage-growth data from the relevant year, and zero percent wage growth is contained in a bin to the left of bin zero in all the cases presented. The light bars (phhat) represent the calculated values of histograms (which allow for DNWR and DRWR), while the dark bars (phatnot) represent the estimated notional (rigidity-free) heights. Clearly there is a shift of mass to the right that extends beyond zero, a feature that is consistent with the presence of DRWR. Furthermore, there is spike at the bin containing the zero point, for example bin -5 in the graphs for years 1983 and 1989, bin -4 in years 1984 and 1991, and bin -2 in year 1992.

# 5 Conclusion

In this paper, we study collective bargaining wage outcomes drawn from the Canadian unionised sector, over a long period of diverse inflation experience. Earlier studies involving this data found evidence for the presence of DNWR. The challenge was to specify mechanisms consistent with the notion of DRWR and to superimpose these mechanisms on the broad approach used to measure DNWR in the past. The results obtained suggest that DRWR is clearly present in the data and that it can be identified over and above substantial DNWR effects.

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Year	#	WNC	WNC+COLA	CPI	$\widehat{\dot{P}^e}$
1977	226	6.48	8.69	7.55	7.22
1978	673	7.12	8.16	8.01	8.42
1979	569	8.41	10.64	8.95	8.45
1980	520	11.15	12.39	9.13	9.28
1981	450	12.76	13.64	10.16	11.66
1982	562	9.85	10.31	12.43	10.43
1983	643	4.47	4.89	10.80	6.05
1984	676	3.45	3.76	5.86	4.50
1985	519	3.44	3.78	4.30	3.81
1986	551	3.44	3.65	3.96	4.08
1987	557	3.56	3.90	4.18	4.37
1988	556	4.61	4.92	4.34	3.97
1989	493	5.41	5.68	4.05	4.83
1990	547	5.43	5.79	4.99	4.55
1991	530	3.69	3.89	4.76	5.91
1992	632	2.11	2.16	5.62	1.49
1993	516	0.65	0.75	1.49	2.00
1994	471	0.51	0.60	1.86	0.50
1995	460	0.82	0.86	0.16	2.24
1996	448	1.14	1.22	2.16	1.43
1997	346	1.76	1.87	1.62	1.95
_					

Total 10945

Table 1: Descriptive statistics

Year	$\dot{w} < 0$	$\dot{w} = 0$	$0 < \dot{w} < CPI$	$\dot{w} = CPI$	$\dot{w} > CPI$
1001	w < 0	<u>w</u> – 0	0 < 0 < 011	w - 011	w > 011
1977		2	86		138
1978			393		280
1979			198		371
1980			43		477
1981		1	38		411
1982	1	3	397		161
1983	4	26	597		16
1984	1	61	559		55
1985	1	26	286		206
1986	2	24	238	1	286
1987		17	307		233
1988		4	203		349
1989			60		433
1990		14	136		397
1991	2	57	243		228
1992	7	82	488		55
1993	18	263	116		119
1994	53	186	146		86
1995	9	162	2		287
1996	3	164	174		107
1997	1	50	91		204
Total	102	1142	4801	1	4899

Table 2: Wage-growth statistics

	FGLS		OLS-co	OLS-corrected		OLS	
Parameter	Estimate	(Std. Err.)	Estimate	(Std. Err.)	Estimate	(Std. Err.)	
	* *	( )	**		* *	( )	
$\beta_{1,0}$	0.3285**	(0.0081)	0.2869**	(0.0094)	0.2869**	(0.0193)	
$\beta_{1,1}$	0.0574**	(0.0035)	0.1774**	(0.0071)	0.1774**	(0.0196)	
$\beta_{1,2}$	0.0253**	(0.0022)	0.0788**	(0.0053)	0.0788**	(0.0201)	
$\beta_{1,3}$	0.0291**	(0.0025)	0.0700**	(0.0041)	0.0700**	(0.0201)	
$\beta_{1,4}$	$0.0251^{**}$	(0.0019)	$0.0553^{**}$	(0.0036)	$0.0553^{**}$	(0.0204)	
$\beta_{1,5}$	$0.0199^{**}$	(0.0021)	$0.0518^{**}$	(0.0033)	$0.0518^{*}$	(0.0206)	
$\beta_{1,6}$	0.0000	(0.0051)	$0.0536^{**}$	(0.0030)	$0.0536^{**}$	(0.0194)	
$\beta_{1,7}$	$0.0243^{**}$	(0.0024)	$0.0547^{**}$	(0.0030)	$0.0547^{**}$	(0.0181)	
$\beta_{1,8}$	$0.0251^{**}$	(0.0021)	$0.0550^{**}$	(0.0028)	$0.0550^{**}$	(0.0172)	
$\beta_{2,1}$	$0.1785^{**}$	(0.0082)	$0.0221^{*}$	(0.0108)	0.0221	(0.0194)	
$\beta_{2,2}$	$0.0311^{**}$	(0.0058)	-0.0125	(0.0080)	-0.0125	(0.0223)	
$\beta_{2,3}$	$-0.0213^{**}$	(0.0041)	-0.0359**	(0.0061)	-0.0359	(0.0236)	
$\beta_{2,4}$	$-0.0297^{**}$	(0.0027)	$-0.0435^{**}$	(0.0051)	$-0.0435^{\dagger}$	(0.0245)	
$\beta_{2,5}$	$-0.0243^{**}$	(0.0028)	-0.0489**	(0.0040)	$-0.0489^{*}$	(0.0246)	
$\beta_{2,6}$	-0.0039	(0.0052)	$-0.0555^{**}$	(0.0034)	$-0.0555^*$	(0.0229)	
$\beta_{2,7}$	$-0.0215^{**}$	(0.0025)	$-0.0562^{**}$	(0.0032)	$-0.0562^{**}$	(0.0216)	
$\beta_{2,8}$	$-0.0254^{**}$	(0.0029)	-0.0560**	(0.0029)	$-0.0560^{**}$	(0.0207)	
$\beta_{3,0}$	$-0.0197^{**}$	(0.0010)	$-0.0134^{**}$	(0.0012)	$-0.0134^{**}$	(0.0021)	
$\beta_{3,1}$	$0.0074^{**}$	(0.0007)	-0.0040**	(0.0010)	$-0.0040^{\dagger}$	(0.0021)	
$\beta_{3,2}$	$0.0066^{**}$	(0.0006)	$0.0030^{**}$	(0.0009)	0.0030	(0.0022)	
$\beta_{3,3}$	$0.0010^{*}$	(0.0005)	$-0.0013^{*}$	(0.0006)	-0.0013	(0.0022)	
$\beta_{3,4}$	$-0.0017^{**}$	(0.0003)	-0.0027**	(0.0005)	-0.0027	(0.0023)	
$\beta_{3,5}$	-0.0019**	(0.0003)	-0.0020**	(0.0004)	-0.0020	(0.0023)	
$\beta_{3,6}$	0.0005	(0.0006)	-0.0029**	(0.0004)	-0.0029	(0.0023)	
$\beta_{3,7}$	$-0.0017^{**}$	(0.0003)	-0.0034**	(0.0003)	-0.0034	(0.0023)	
$\beta_{3,8}$	-0.0018**	(0.0003)	-0.0034**	(0.0003)	-0.0034	(0.0023)	
$\beta_{4,1}$	$-0.0174^{**}$	(0.0013)	-0.0022	(0.0016)	-0.0022	(0.0028)	
$\beta_{4,2}$	$-0.0022^{*}$	(0.0011)	0.0013	(0.0013)	0.0013	(0.0030)	
$\beta_{4,3}$	$0.0028^{**}$	(0.0007)	$0.0028^{**}$	(0.0009)	0.0028	(0.0030)	
$\beta_{4,4}$	$0.0051^{**}$	(0.0005)	$0.0054^{**}$	(0.0007)	$0.0054^\dagger$	(0.0031)	
$\beta_{4,5}$	0.0041**	(0.0004)	$0.0043^{**}$	(0.0006)	0.0043	(0.0031)	
$\beta_{4,6}$	$0.0013^{\dagger}$	(0.0007)	$0.0052^{**}$	(0.0005)	$0.0052^{\dagger}$	(0.0030)	
$\beta_{4,7}$	0.0020**	(0.0003)	$0.0049^{**}$	(0.0004)	$0.0049^{\dagger}$	(0.0029)	
$\beta_{4,8}$	0.0026**	(0.0004)	$0.0042^{**}$	(0.0003)	0.0042	(0.0029)	
	0.1090**	(0.0051)	0.1813**	(0.0106)	0.1813**	(0.0167)	
$\gamma_1$	$-0.0173^{**}$	(0.00010)	-0.0323**	(0.0019)	-0.0323**	(0.0037)	
$\gamma_2$ $\gamma_2$	-0.0208**	(0.0010) $(0.0011)$	$-0.0543^{**}$	(0.0019) $(0.0029)$	-0.0543**	(0.0001) $(0.0124)$	
$\gamma_3$	0.0009**	(0.0001) $(0.0003)$	$0.0039^{**}$	(0.0023) (0.0003)	$0.0039^{\dagger}$	(0.0124) (0.0022)	
$\frac{\gamma_4}{\delta_{-7}}$	0.0033**	(0.0003)	-0.0001	(0.0005)	-0.0001	(0.0022)	
$\delta_{-6}$	-0.0008	(0.0011) (0.0013)	-0.0040**	(0.0009)	-0.0040	(0.0110) (0.0125)	
$\delta_{-6}$ $\delta_{-5}$	0.0027*	(0.0013) (0.0014)	-0.0040	(0.0009) (0.0014)	-0.0040	(0.0123) (0.0137)	
$\delta_{-5} \\ \delta_{-4}$	-0.0027	( /	-0.0095	· · · · · ·		(0.0137) (0.0146)	
$\delta_{-4}$ $\delta_{-3}$	-0.0025	(0.0015) (0.0018)	-0.0158 $-0.0192^{**}$	(0.0022) (0.0028)	-0.0158 -0.0192	(0.0140) (0.0153)	
$\delta_{-3}$ $\delta_{-2}$	-0.0022 0.0046*	(0.0018) (0.0021)	-0.0192 -0.0168**	(0.0028) (0.0036)	-0.0192	(0.0155) (0.0156)	
$\delta_{-2}$ $\delta_{-1}$	0.0040 $0.0699^{**}$	(0.0021) (0.0041)	$0.0237^{**}$	(0.0055)	0.0237	(0.0150) (0.0156)	
	0.0699 $0.0651^{**}$	· · · ·	0.0237 $0.0351^{**}$	(0.0055) (0.0058)			
$\delta_0$	$0.0651^{\circ}$ $0.0366^{**}$	(0.0052)	$0.0351^{**}$ $0.0202^{**}$	( )	$0.0351^{*}$	(0.0154)	
$\delta_1$		(0.0042)		(0.0050)	0.0202	(0.0149)	
$\delta_2$	$0.0238^{**}$	(0.0030)	$0.0076^{\dagger}$	(0.0041)	0.0076	(0.0142)	
$\delta_3$	$0.0073^{**}$	(0.0019)	-0.0048	(0.0033)	-0.0048	(0.0131)	
$\delta_4$	$0.0051^{**}$	(0.0015)	-0.0056*	(0.0026)	-0.0056	(0.0116)	
δ <sub>5</sub>	0.0067**	(0.0013)	0.0005	(0.0019)	0.0005	(0.0100)	

Significance levels :  $\dagger$  : 10% \* : 5% \*\* : 1%

Table 3: Estimation results

#	$t_1$	$Pr(W > t_1)$	$t_2$	$Pr(F > t_2)$			
10	100.0000	0		0			
$1^a$	483.0889	0	37.16068	0			
$2^b$	744.6331	0	186.1583	0			
$3^c$	1312.885	0	77.22854	0			
$4^d$	1026.123	0	60.3602	0			
$5^e$	996.3245	0	62.27028	0			
$^{a}H_{0}$ :	${}^{a}H_{0}: \delta = 0, H_{1}: \delta \neq 0  q = , n - k =$						
${}^{b}H_{0}:\gamma=0,H_{1}:\gamma eq0$							
$^{c}H_{0}:\gamma=0\cap\delta=0,H_{1}:\gamma=0\cup\delta eq0$							
$d \mathbf{U}$ .	0 0						

$${}^{e}H_{0}:\beta_{3|j|} = \beta_{4|j|} = 0, H_{1}:\beta_{3|j|} \neq 0 \cup \beta_{4|j|} \neq 0, \forall j$$
  
$${}^{e}H_{0}:\beta_{2|j|} = \beta_{4|j|} = 0, H_{1}:\beta_{2|j|} \neq 0 \cup \beta_{4|j|} \neq 0, \forall j$$

Table 4: Joint test results

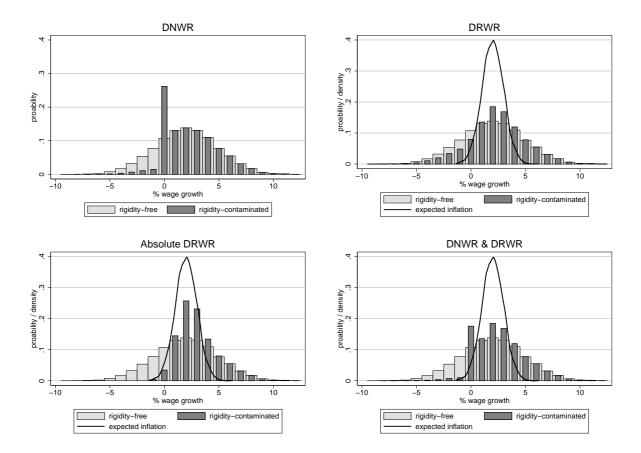


Figure 1: Shapes of notional Vs rigidity-contaminated nominal wage-growth distributions

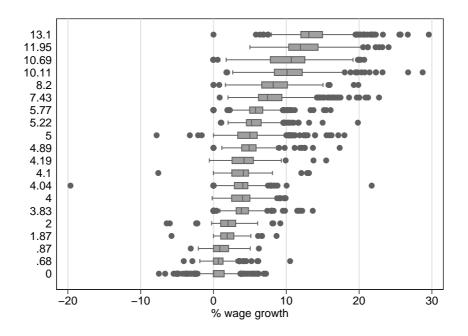


Figure 2: Box-Plots, by median

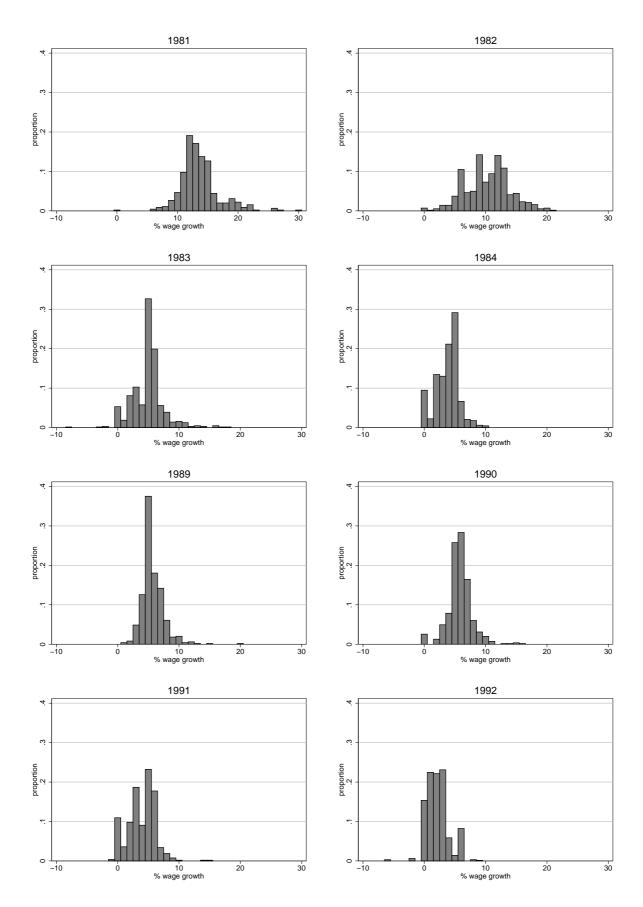


Figure 3: Histograms

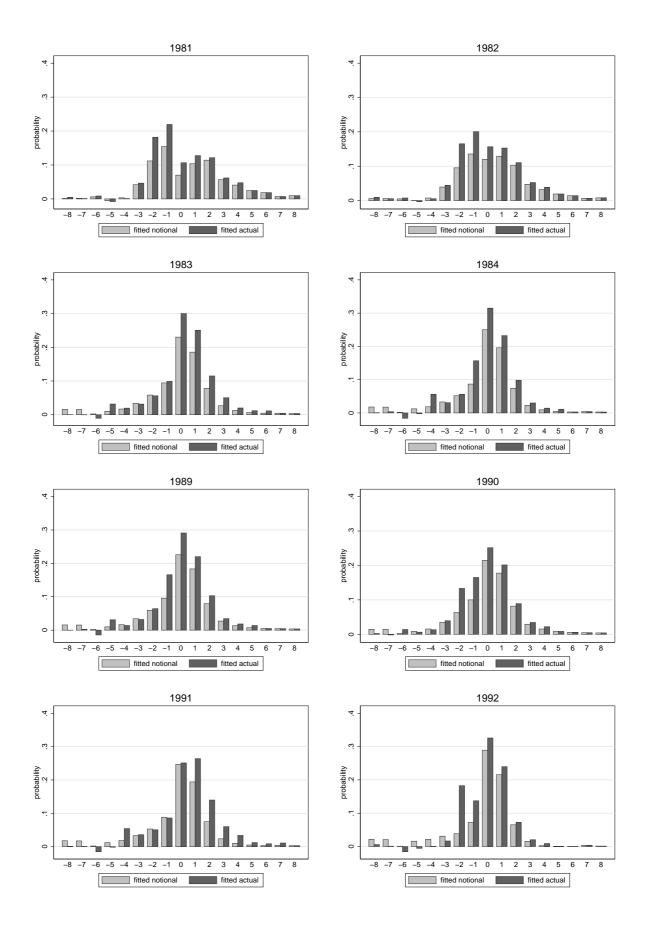


Figure 4: Notional Vs actual distributions (fitted values)