

## Curriculum Vitae

Arno M. Riedl

March 2007

- Address:** Office: Department of Economics (AE1),  
Faculty of Economics and Business Administration  
University of Maastricht  
P.O. Box 616  
NL-6200 MD Maastricht, The Netherlands  
Phone: +31-43-388 2222  
E-mail: a.riedl@algec.unimaas.nl
- Private: Frederik Bastion 53  
NL-6217 LM Maastricht, The Netherlands  
Phone: +31-43-3256739
- Personal Data:** born July 5, 1964 in Fohnsdorf/Styria, Austrian Citizen,  
status: living together ('samen levend')
- Languages:** German (mother tongue), English, Dutch
- Education:** Doctorate in Economics and Social Sciences (Doctor rer. soc.oec.),  
University of Vienna, January, 1997, with distinction [thesis supervisors:  
Egbert Dierker (Vienna), Stefan Reichelstein (Vienna and Berkeley)]
- Masters of Economics (Magister rer.soc.oec.), University of Vienna, July  
1991, with distinction, [master thesis supervisor: Egbert Dierker]
- Appointments:** 2005 – present; Full professor, Department of Economics 1, Faculty of  
Economics and Business Administration, University of Maastricht
- 2005; Associate professor, CREED, Faculty of Economics and  
Econometrics, University of Amsterdam
- 2001 – 2005; Assistant professor, CREED, Faculty of Economics and  
Econometrics, University of Amsterdam
- 1998 – 2001; Post-doc researcher, CREED, Faculty of Economics and  
Econometrics, University of Amsterdam
- 1996; civil substitution service instead of military service
- 1992 – 1998; Assistant, Institute for Advanced Studies, Department of  
Economics
- 1992 Assistant, University of Vienna, Department of Economics
- 1991 – 1992; Research Assistant (research project of the Austrian Science  
Foundation on 'Involuntary Equilibrium Unemployment', head: Ernst Fehr)

**Awards and Grants:** Dutch Science Foundation (NWO) Grant ('Neurobiological basis of the double-asymmetry of reciprocal fairness' with Rainer Goebel), 2007-2008.

Austrian National Bank (OeNB) grant ('An experimental analysis of the formation, dynamics and economic consequences of social network'), 2006-2009.

Dutch Science Foundation (NWO) Grant ('The co-evolution of social behavior and social institutions: a combined theoretical and experimental approach', with Arthur Schram, Maurice Sabelius, and Martijn Egas), 2004-2008.

*Hicks-Tinbergen Medal* awarded for the best paper in the "European Economic Review" in the years 1998/99 awarded by the European Economic Association (joint with Ernst Fehr and Georg Kirchsteiger), 2000.

Austrian National Bank (OeNB) grant ('Strategic bargaining and coalition formation'), 1998-2003.

Faculty of Social- and Economic Sciences (University of Vienna): Award for outstanding Masters thesis (Diplomarbeit), 1991.

Minister of Science and Research: Award for outstanding success in the "Study of Economics", 1991

**Fellowships:** Center for Economic Studies/Institute for Economic Research (CESifo), Munich, Germany, fellow May 2006-present

International Center for the Study of Labor (IZA), Bonn, Germany, research fellow June 2004-present.

Tinbergen Institute, research fellow, February 2003-August 2005.

Center for interdisciplinary research, ZiF-Bielefeld, fellow of the research group "Procedural Approaches to Conflict Resolution", 2001-2002.

**Research visits & visiting professorships:** March/April 2006, Center for Economic Studies & Institute for Economic Research, University of Munich, Germany  
April 2005, Institute for Advanced Studies, Vienna, Austria  
January 2003, Institute for Economic Analysis, Universitat Autònoma de Barcelona, Spain  
February/March 2002, Center for Interdisciplinary Research, University of Bielefeld, Germany  
June 1998, Institute for Advanced Studies, Vienna, Austria  
March 1997, Institute for Economic Research, Kyoto University, Japan  
December 1995, University of Alicante, Spain

**Organizational activities:** Coordinator of seminar series in Economic Theory, Maastricht University, July 2006-present.  
Organizer of Mini-Workshop on "Social Behavior in Humans and other Primates", University of Amsterdam, October 2004.  
Internship coordinator (stage coordinator), Department of Economics, University of Amsterdam, 2004-2005.

Organizer of Mini-Workshop on “Networks in Economics”, University of Amsterdam, September 2003.

Co-organizer of Mini-Workshop on “Auctions”, University of Amsterdam, August 2003.

Co-organizer of the Economic Colloquia (Seminar series of the Faculty of Economics and Econometrics, University of Amsterdam), 2002-2004. Member of the board of examiners (examencommissie), Faculty of Economics and Econometrics, University of Amsterdam, 2001-2005.

Co-organizer of the Tinbergen Institute seminar series "Institution and Decision Analysis", 1999-2005.

Coordinator of the annual ENDEAR workshop on “State of the Art and Future Perspectives of Experimental Economics”, 2001.

Coordinator and ‘student affairs adviser’ of the 2-year graduate program PiE (Program in Economics) of the Institute for Advanced Studies, Vienna, 1993-1998.

**Editorial activities:**

Coordinating Editor “Theory and Decision”, September 2005-present  
Editor “Abstracts of Working Papers in Economics”, Fall 1995 - Spring 1998.

Editor of “Economic Series”, the working paper series of the Institute for Advanced Studies, Vienna, fall 1994 – spring 1998.

**Referee activities:**

**Journals:**

American Economic Review, Economic Journal, European Economic Review, European Journal of Political Economy, Evolution and Human Behavior, Experimental Economics, Finanzarchiv, Games and Economic Behavior, Homo Oeconomicus, International Sociology, Journal of Economic Behavior and Organization; Journal of Economic Dynamics and Control, Journal of Economic Psychology, Journal of Public Economics, Journal of Socio-Economics, Journal of Theoretical Biology, Labour Economics, Scandinavian Journal of Economics, Social Choice and Welfare, Zeitschrift für Wirtschafts- und Sozialwissenschaften.

**Institutions:**

NSF (National Science Foundation), NWO (Dutch Scientific Organization), Max-Planck Gesellschaft (Germany), DFG (German Research Foundation)

**Seminar Presentations, Conferences and Workshops**

- 2007      Economic Theory & Econometrics Seminar, Nuffield College, University of Oxford, U.K., 27/04/07 (invited)  
            Spring Workshop Evolutionary Economics, Max Planck Institute of Economics, Jena, Germany, 28/03/07  
            12<sup>th</sup> Coalition Theory Network Workshop, keynote speaker, CORE, Louvain-la-Neuve, Belgium, 19/01/07
- 2006      Workshop on Evolution of Social Behavior and Institutions, University of Amsterdam, The Netherlands, 10/06  
            Maastricht University, Inaugural Lecture, The Netherlands, 10/06  
            Workshop Economics and Psychology, Tilburg University, The Netherlands, 9/06  
            Annual regional meeting Economic Science Foundation, Nottingham, U.K., 9/06  
            Annual meeting EARIE, Amsterdam, the Netherlands, 8/06  
            Annual meeting IAREP/SABE, Paris, France, 7/06  
            Workshop Strong Reciprocity, University of Cambridge, U.K., 6/06  
            Workshop Law and Economics, Humboldt University, Berlin, Germany, 6/06

Heymans Colloquium, University of Groningen, Groningen, the Netherlands, 5/06  
University of Antwerp, Antwerp, Belgium, 5/06  
Annual meeting Royal Economic Society, Nottingham, U.K., 4/06  
University of Linz, 3/06  
Cornell University, Ithaca, U.S.A., 2/06  
New York University, New York, U.S.A., 2/06  
University of Innsbruck, Innsbruck, Austria, 1/06.

- 2005  
Workshop on Evolution of Social Behavior and Institutions, University of Amsterdam, The Netherlands, 10/05  
Workshop Behavioral Economics, University of Copenhagen, Denmark, 10/05  
Workshop Games, Cascades, and Networks, Cornell Club, New York, U.S., 10/05  
World Meeting New Institutional Economics, Barcelona, Spain, 9/05  
Econometric Society World Congress 2005, London, U.K., 8/05  
Annual meeting of the Economic Science Association, Montreal, Canada, 6/05  
Workshop Social Behavior and Neuroscience, University of Groningen, The Netherlands, 5/05  
Colloquium Trust and Cooperation on the Internet, Royal Academy of Sciences of the Netherlands, Amsterdam, The Netherlands, 5/05  
Seminar of the ICE (Sociology) Groningen, University of Groningen, The Netherlands, 4/05  
Institute for Advanced Studies, Vienna, and University of Vienna, Austria, 4/05.
- 2004  
Workshop Networks, Behavior and Poverty, University of Oxford, U.K., 12/04  
University of Bonn, Germany, 11/04  
University of Hannover, Germany, 10/04  
Workshop Economics and Psychology, Tilburg University, The Netherlands, 9/04  
Econometric Society European Meeting. Madrid, Spain, 8/04  
Annual meeting of the European Economic Association, Madrid, Spain, 8/04  
Annual meeting of the Economic Science Association, Amsterdam, The Netherlands, 6/04  
University of Copenhagen, Denmark, 6/04  
Sunbelt Conference on Social Network Research, Piran, Slovenia, 5/04  
Symposium on Dynamics of Social Networks, Piran, Slovenia, 5/04  
University of Karlsruhe, Germany, 2/04  
University of Innsbruck, Austria, 1/04  
University of Essen, Germany, 1/04
- 2003  
University of Erfurt, Germany, 12/03  
Workshop on methodology in social sciences, Amsterdam, The Netherlands, 11/03  
Universitat Pompeu Fabra Barcelona, Spain, 10/03  
Annual meeting of the German Economic Association, Zurich, Switzerland, 10/03  
European meeting of the Economic Science Association, Erfurt, Germany, 9/03  
Symposium on Psychology and Economics, Tilburg University, The Netherlands, 8/03  
Annual meeting of the European Economic Association, Stockholm Sweden, 8/03  
University of Zurich, Switzerland, 6/03  
Institute for Advanced Studies Vienna, Austria, 3/03; University of Amsterdam, The Netherlands, 3/03
- 2002  
University of Oxford, U.K., 11/02  
Econometric Society European Meeting. Venice, Italy, 8/02  
Annual meeting of Association for Public Economic Theory, Paris, France, 7/02  
Annual meeting of the Economic Science Association, Boston, U.S.A., 6/02  
New York University, U.S.A., 6/02

- CentER, Tilburg University, The Netherlands, 4/02  
 Evangelische Akademie Tutzing, Germany, 3/02  
 University of Bielefeld, Germany, 2/02
- 2001  
 University of St. Gallen, Switzerland, 2/01  
 University of Zurich, Switzerland, 2/01  
 Utrecht University, The Netherlands, 3/01  
 Annual meeting of the Economic Science Association, Barcelona, Spain, 6/01  
 Utrecht University, The Netherlands, 8/01  
 Annual meeting of the International Institute of Public Finance, Linz, Austria, 8/01
- 2000  
 9e Sociaal-wetenschappelijke studiedagen, Amsterdam, The Netherlands, 05/00  
 Institute for empirical economic research, University of Zurich, 05/00  
 Annual meeting of the Economic Science Association, New York, U.S.A., 05/00  
 CESifo workshop on "Labor Markets", Venice, Italy, 07/00  
 Annual meeting of the European Economic Association, Bolzano, Italy, 08/00  
 Annual meeting of the Verein fuer Socialpolitik, Berlin, Germany  
 ENDEAR workshop, Barcelona, Spain, 09/00  
 European regional meeting of the Economic Science Association, Amsterdam, The Netherlands, 10/00  
 Humboldt University, Berlin, Germany, 11/00
- 1999  
 Conference on „Creation and returns of social capital“, Amsterdam, The Netherlands, 12/1999  
 Annual meeting of the European Economic Association, Santiago de Compostella, Spain, 9/1999  
 The Society for the Advancement of Economic Theory, Economic Theory Conference, Rodos, Greece, 7/99  
 Annual meeting of the Economic Science Association, Lake Tahoe, U.S.A., 5/99  
 CentER, Tilburg University, 3/99  
 University of Munich, 1/99
- 1998  
 University of Dortmund, 11/98  
 Econometric Society European Meeting 98 (Berlin, Germany), 8/98  
 Economic Science Association, 1998 Annual Meeting (Mannheim, Germany), 6/98
- 1997  
 University of Cologne, 12/97  
 Jahrestagung des Vereins für Socialpolitik (Bern, Switzerland), 9/97  
 The Eighth Stony Brook Summer Festival on Game Theory (Stony Brook, New York), 7/97  
 University of Zürich, 6/97  
 1997 Winter Symposium of the Econometric Society (Lisbon, Portugal), 1/97
- 1996  
 Econometric Society European Meeting 96 (Istanbul, Turkey), 8/96  
 The Seventh Stony Brook Summer Festival on Game Theory (Stony Brook, New York), 7/96  
 International Workshop on Game Theory (Santiago de Compostela, Spain), 7/96  
 Game Theory, Experience, Rationality: Int. Conference in Honor of John C. Harsanyi (Vienna, Austria), 6/96  
 1996 Royal Economic Society conference (Swansea, Wales), 4/96
- 1995  
 University of Alicante (Spain), 12/95

4th Amsterdam Workshop on Experimental Economics (Amsterdam, The Netherlands), 9/95  
10th Annual Congress of the European Economic Association (Prague, The Czech Republic), 9/95  
The Sixth Stony Brook Summer Institute on Game Theory (Stony Brook, New York), 7/95  
University of Magdeburg, 7/95

1994 64th Annual Meeting of Southern Economic Association (Orlando, Florida), 11/94

1993 Second Amsterdam Workshop on Experimental Economics (University of Amsterdam & The Royal Netherlands Academy of Arts & Sciences), 9/93

1992 Conference on Experimental Economics & Economic Psychology (Frankfurt/Main, Germany), 8/92

### **Refereed Publications (English):**

“The Design of (De)centralized Punishment Institutions for Sustaining Cooperation”, (with M. Kosfeld), forthcoming in : Matthias Raith (ed.) *Procedural Approaches to Conflict Resolution*, Springer: Berlin and New York.

“Order without Law? Experimental Evidence on Voluntary Cooperation and Sanctioning” (with M. Kosfeld), forthcoming *KritV - Kritische Vierteljahresschrift für Gesetzgebung und Rechtswissenschaft*.

“An Experimental Investigation of Wage Taxation and Unemployment in Closed and Open Economies”, (with F. van Winden), forthcoming *European Economic Review*.

“Dividing Justly in Bargaining Problems with Claims”, (with S. Gächter), *Social Choice and Welfare*, 27, 2006, 571-594.

“Breach Remedies, Reliance and Renegotiation”, (with R. Sloof, H. Oosterbeek, and J. Sonnemans), *International Review of Law and Economics*, 26, 2006, 263-296.

“Tax Liability Side Equivalence in Gift-Exchange Labor Markets”, (with J.-R. Tyran), *Journal of Public Economics*, 89, 2005, 2369-2382.

“Moral property rights in bargaining with infeasible claims”, (with S. Gächter), *Management Science*, 51, 2005, 249-263.

“Inefficiency and Social Exclusion in a Coalition Formation Game: Experimental Evidence”, (with A. Okada), *Games and Economic Behavior*, 50, 2, 2005, pp. 278-311.

“Information and the Creation and Return of Social Capital: An Experimental Study”, in: H. Flap and B. Voelker (eds.), *Creation and Returns of Social Capital*, Routledge, London and New York, 2003, pp. 77-103.

“Does the Wage Tax System cause Budget Deficits?” (with Frans van Winden), *Public Choice*, 109, 2001, pp. 371-394.

“Gift Exchange and Reciprocity in Competitive Experimental Markets” (with E. Fehr and G. Kirchsteiger), *European Economic Review*, Vol. 42, No. 1, 1998, pp. 1-34 (awarded with the Hicks-Tinbergen Medal 2000 of the European Economic Association).

“Involuntary Unemployment and Non-Compensating Wage Differentials in an Experimental Labour

Market" (with E. Fehr & G. Kirchsteiger), *Economic Journal*, Vol. 106, No. 434, 1996, pp. 106-121.

"Does Fairness prevent Market Clearing? An Experimental Investigation" (with E. Fehr & G. Kirchsteiger), *Quarterly Journal of Economics*, Vol. 108, Issue 2, 1993, pp.437-460.

#### **Refereed Publications (German):**

"Emotionen bestimmen wirtschaftliches Handeln: Experimentelle Befunde", in: R. Sturn, R., M. Held, and G. Kubon-Gilke (eds.), *Experimentelle Wirtschaftsforschung (Normative und institutionelle Grundfragen der Ökonomik, Jahrbuch)*, Marburg/Lahn, Metropolis Verlag, 2003, pp. 191-216.

"Führt das Lohnsteuer-System zu Budgetdefiziten? Ein makro-ökonomisches Experiment" (with Frans van Winden), in R. Neck, R. Holzmann und F. Schneider (Hrsg.), *Staatsschulden am Ende? Ursachen, Wirkungen und Zukunftsperspektiven*, MANZ-Verlag Wien, Dezember 2000.

#### **Non-refereed Publications:**

"Facts and Fiction in Public Economics: How Behavioral and Public Economics can Inform Public Policy" (12 October 2006), Inaugural Lecture, Maastricht University.

"An experimental study of the van Elswijk plan: Value added taxation instead of wage taxation as a means to finance unemployment benefits" (with Frans van Winden, Jorgen Wit and Frans van Dijk (February 2001), CREED, University of Amsterdam.

"Experiment: het Plan Van Elswijk" (with F. van Winden, J. Wit and F. van Dijk), *Economisch Statistische Berichten*, 85e jaargang, nr. 4246, maart 2000, blz. 197-199.

"Experimenteel economisch onderzoek naar het Plan van Elswijk" (with F. van Winden, J. Wit and F. van Dijk), *eindrapport voor het Ministerie van Sociale Zaken en Werkgelegenheid*, CREED, Universiteit van Amsterdam, August, 1999

"Macroeconomic Policy Games", editor (with G. Winckler & A. Wörgötter), Springer Verlag, May 1995.

#### **Working and Discussion Papers (submitted for publication):**

"Competition and Well-Being", (with J. Brandts and F. van Winden), METEOR research memorandum 05/034, revised February 2007.

"Institution Formation in Public Goods Games", (with Michael Kosfeld and Akira Okada), METEOR research memorandum, August 2006. (invited re-submission *American Economic Review*)

"The Economics of Altruistic Punishment and the Maintenance of Cooperation", (with Martijn Egas), CREED, Working paper, June 2005, revised June 2006.

"In Search of Stars: Network Formation among Heterogeneous Agents", (with J. Goeree and A. Ule), METEOR research memorandum 05/033, revised July 2006.

"Input versus Output Taxation in an Experimental International Economy", (with Frans van Winden), CREED, Tinbergen Institute discussion paper, 2003-058/1, revised May 2006.

#### **Working and Discussion Papers (currently under revision):**

"Emotions and Economic Shocks in a First-Price Auction: An Experimental Study", (with. R. Bosman), CREED, Tinbergen Institute discussion paper, 2003-056/1, revised August 2004.

"Responder Behavior in Three-Person Ultimatum Game Experiments" (with J. Vyrastekova), CREED

working paper, February 2003.

“Cooperation, Exclusion, and Social Structure in Network Experiments”, (with A. Ule), CREED working paper, June 2003.

“Social (In)Stability, Distributive Conflicts, and Investment in Poor and Rich Economies”, Tinbergen Institute discussion paper 99-084/1, September 1999

“When Culture Does Not Matter: Experimental Evidence from Coalition Formation Ultimatum Games in Austria and Japan”, (with A. Okada, Kyoto University), Tinbergen Institute discussion paper 99-043/1, March 1999

### **Work in progress (working titles):**

“Endogenous Network Formation and Coordination: Experimental Evidence”, (with M. Strobel and I. Rohde)

“Endogenous Formation of Networks of Trust in the Laboratory, (with B. D’Exelle)

“The Donor Problem and Political Institutions”, (with B. D’Exelle)

“Giving and Social Networks: A Field Experiment in Rural Villages in Nicaragua”, (with B. D’Exelle)

“Cooperation and Punishment among the Dutch: Evidence from a Large Internet Experiment”, (with M. Egas)

“Voluntary Contributions, Punishment and Competition”, (with E. van den Broek, M. Egas, and L. Gomes)

“Indirect Punishment”, (with T. Cason, A. Schram, and A. Ule)

“Norm Enforcement in Public Good experiments (with E. Reuben)

“The Disadvantage of Privileged Groups (with E. Reuben)

“Cooperation and Segmentation in Network Experiments (with A. Ule)

“Trust, Trustworthiness and Investment in Social Capital”, (with I. Seinen)

“Trust on the Internet: A Survey and Field Experiment”, (with C. Snijders and F. van Winden)

“Public Debt and Tax Systems: An Experimental Comparison”, (with F. van Winden)

“Wirtschaftswissenschaftliche Experimente als Politikberatungsinstrument”, (with F. Van Winden)

### **Teaching:**

#### Supervisor and (co-)promoter of graduate students:

Past PhD-students: Aljaz Ule (June 2005, cum laude, Tinbergen Institute and University of Amsterdam)

Current PhD-students: Ben D'Exelle (Maastricht University and University of Antwerp) Ingrid Rohde (Maastricht University), Aurelie Petit dit Dariel (Maastricht University), Gulcin Menteshoglu (Maastricht University), Emin Karagozoglul (Maastricht University)



### Coordinating tasks:

Coordinator of “Openbare Financien en Public Choice”, 2nd year course, Maastricht University, 2006-  
Coordinator of “Economic History”, 4th year course, Maastricht University, 2006-  
Coordinator of “Tax Policy in the European Union”, 4th year course, Maastricht University, 2005-  
Coordinator of “Public Economics”, 2<sup>nd</sup> year course, Maastricht University, 2005-  
Co-coordinator of “Behavioral Economics”, 3<sup>rd</sup> year course, Maastricht University, 2005-  
Coordinator of “Economie van de publieke sector – Economics of the Public sector”, (joint with F. van Winden), University of Amsterdam, 2001-2005  
Coordinator of “Microeconomics- Propedeuse”, English language branch, University of Amsterdam, 2003-2005

### Graduate Programs:

#### *Courses:*

“Public Economics”, (with H. Verbon), NAKÉ PhD program, The Netherlands.  
”Topics in Experimental and Behavioral Economics“, Center for Economic Studies, University of Munich, Munich, Germany.  
”Experimental and Behavioral Economics“, Institute for Advanced Studies, Vienna, Austria.  
“Public Economics”, Faculty of Economics and Econometrics, University of Amsterdam, The Netherlands.  
“Experimental Economics“, (jointly with N. Bardsley, A. Schram and J. Sonnemans), Tinbergen Institute, Amsterdam/Rotterdam, The Netherlands  
”Behavioral Game Theory“, Institute for Advanced Studies, Vienna, Austria.  
“Game Theory: An Introductory Course”, Institute for Advanced Studies, Vienna, Austria.

#### *Seminars:*

”Microeconomics: Industrial Economics and Information Economics”,  
”Microeconomics: Cooperative Game Theory”,  
”Microeconomics: Economics of Imperfect Markets in General Equilibrium”,  
”Microeconomics: Topics in Game Theory”,  
”Microeconomics: Principal Agent Theory”,  
”Microeconomics: Non-Cooperative Bargaining Theory”,  
”Microeconomics: Selected Topics in Microeconomics”,  
”Microeconomics: Information Economics”,  
”Microeconomics: Industrial Economics”, (all jointly with K. Ritzberger), all at the Institute for Advanced Studies, Vienna.

### Undergraduate Programs (BA and 1<sup>st</sup> year MA):

#### *Courses:*

“Economic History” – MA, (Maastricht University),  
“Tax Policy in the European Union” - MA, (Maastricht University)  
“Public Economics - level 1 & 2”, (Maastricht University)  
“Openbare Financien and Public Choice – level 1, (Maastricht University)  
“International Public Economics – level 2”, (University of Amsterdam)  
“Microeconomics – propedeuse”, (University of Amsterdam)  
”Experimental Economics“ – level 2, (University of Amsterdam)

*Seminars:*

”Social Capital“,

”Behavioral Game Theory“

“Industrial Economics”

”Public Economics“ (jointly with E. Dierker)

”Cooperative Game Theory“ (jointly with E. Dierker), all at the Dept. of Economics, University of Vienna.

**Others activities**

Member of the PhD committee: Jana Vyrastekova (CentER, Tilburg University, 2002), Kirsten Rohde (Maastricht University, 2006), Bulat Sanditov (Maastricht University, 2006), Jacob Dijkstra (ICS, University of Groningen, 2007)